

CENTRAL WISCONSIN JOINT AIRPORT BOARD MEETING
Conference Room B – East Terminal Upper Level, Mosinee, Wisconsin
April 16, 2021, 8:00 a.m.

2020-2022 Board Members: Sara Guild, Chair- Marathon County, Dave Ladick, Vice-Chair - Portage County, Brent Jacobson - Marathon County, Ray Reser - Portage County, Chris Dickinson - Marathon County, Lon Krogwold - Portage County, Kurt Kluck - Marathon County.

Mission Statement: *The mission of the Central Wisconsin Airport is to be the airport of choice by providing a safe, efficient, and competitive operating environment.*

Due to the COVID-19 pandemic, the monthly meeting of the Central Wisconsin Joint Airport Board will have the option for members and the public to call-in via telephone conference. Airport Board members and the public may join the meeting by calling 715-693-2147 and dialing extension 3000 when the voice menu system begins. The conference line will be open to calls five (5) minutes prior to the meeting start time listed above. If board members or members of the public attend the meeting in person, appropriate safety measures, including facial coverings and adequate social distancing, must be utilized by all in-person attendees.

- 1) Call to Order by Chair Guild at 8:00 a.m.
 - a) Pledge of Allegiance
- 2) Approval of Minutes of the February 19, 2021 Board Meeting
- 3) Public Comment Period: 15-minute time limit
- 4) Staff Reports
 - a) Director Report
 - i) Statistics – February & March 2021
 - ii) Flight Schedule
 - iii) GA Development Update
 - iv) Marketing Update
 - v) Legislative Update
 - vi) Rental Car Update
 - vii) Quarterly Performance Report
 - b) Financial Reports
 - i) Revenues and Expenses – January (Updated), February & March 2021
 - ii) Budget Comparison
 - c) Operations and Project Reports
 - i) Operations Update
 - ii) Taxilane E and Flightline Drive Reconstruction Project
- 5) Adjournment
- 6) Tour of RWY 17-35 Construction Project
 - a) A quorum of the Central Wisconsin Joint Airport Board may be taking a tour of the runway 17/35 construction project. No public business will be conducted during this general discussion and tour.
- 7) Next Scheduled Meeting Date: May 21, 2021 at 8:00 a.m.

Any person planning to attend this meeting who needs some type of special accommodation to participate should call the County Clerk's Office at 715-261-1500 or e-mail infomarathon@co.marathon.wi.us one business day before the meeting.

CENTRAL WISCONSIN JOINT AIRPORT BOARD MEETING MINUTES

CENTRAL WISCONSIN AIRPORT TERMINAL

Conference Room B – East Terminal Upper Level, Mosinee, Wisconsin

February 19, 2021 - 8:00 a.m.

Airport Board:	Sara Guild, Chair Lonnie Krogwold Brent Jacobson Chris Dickinson	Dave Ladick, Vice Chair Kurt Kluck – Excused Ray Reser – Excused
Staff:	Brian Grefe, Airport Director David Drozd, Finance Director	Mark Cihlar, Assistant Airport Director Julie Ulrick, Badging Coordinator
Visitors:	Randy Van Natta, Becher Hoppe	Karl Kemper, Becher Hoppe

Call to Order: Meeting called to order by Chair Guild at 8:00 a.m.

Approval of Minutes: *Motion by Krogwold, second by Dickinson to approve the minutes of the January 15, 2021 board meeting. Motion carried unanimously.*

Public Comment Period: None.

Review and Possible Action on Airport Coronavirus Response Grant Program (ACRGP) Resolution:

Similar to the CARES Act, the Coronavirus Response and Relief Supplemental Appropriation Act (CRRSAA) (Public Law 116-260) (PDF), signed into law by the President on December 27, 2020, includes nearly \$2 billion in funds to be awarded as economic relief to eligible U.S. airports and eligible concessions at those airports to prevent, prepare for, and respond to the COVID-19 pandemic. The FAA has established the Airport Coronavirus Response Grant Program (ACRGP) to distribute the funds. The FAA will make grants to all airports that are part of the national airport system, including all commercial service airports, all reliever airports, and some public-owned general aviation airports. Last week, the FAA Chicago Airports District Office announced that the Central Wisconsin Airport is eligible to receive two grants from the ACRGP. One for \$1,561,781 for costs related to operations, personnel, cleaning, sanitization, janitorial services, combating the spread of pathogens at the airport, and debt service payments. The second grant for \$30,225 is to provide relief from rent and minimum annual guarantees to on-airport parking, on-airport car rental, and in-terminal airport concessions. These funds must be spent within 4 years, however, FAA guidance encourages that the funds be used as quickly as possible. The funds will offset approximately one year of revenues at CWA with passenger enplanements running at 50% of 2019 levels. When considering ACRGP, and remaining CARES funds, the airport should be able to operate with the revenues associated with 50% passenger enplanements through 2022 with modest reductions to spending. ***Motion by Ladick, second by Krogwold to approve Resolution R-02-21 approving the acceptance and use of federal Airport Coronavirus Response Grant Program funds. Motion carried unanimously.***

Staff Reports:

Director Report – Brian Grefe:

TSA Security Directive 1542-21-01 – The President issued an Executive Order, Promoting COVID-19 Safety in Domestic and International Travel, on January 21, 2021, requiring masks to be worn in airports, on commercial aircraft and in various modes of surface transportation. On February 1, 2021, TSA issued Security Directive (SD) 1542-21-01 requiring masks to be worn at airports and while traveling by air to mitigate the spread of COVID-19. The airport is required to submit non-compliant individuals' names to TSA and both the airport and local airlines have masks available for passengers and guests. The SD is set to expire on May 11, 2021, with the potential of being extended.

Legislative Update – The House Transportation and Infrastructure Committee approved a coronavirus relief package that contains \$8 billion for airports and concessionaires. The package also contains \$608 million to cover the local match for AIP projects funded in FY21 and FY20. An amendment aimed at requiring COVID testing pre-flight for domestic travel was rejected on technical grounds.

Statistics – The January 2021 statistical report shows ATCT operations down 33.3% and enplanements down 65.6%. Late day turns for United and Delta typically have fewer passengers aboard, contributing to lower enplanement numbers. Load factors ranged from 42.2% – 71.7%.

Flight Schedule – The current schedule of five daily flights will likely remain through March. United plans on adding an additional flight periodically with an upgraded ERJ175 aircraft and their advanced bookings are highest in the state right now. American is looking at possible additions in April or May. There are a few upcoming charters through Wojo Tours.

Financial Reports – David Drozd:

Revenues and Expenses Year End Summary – 2020 Pre-Audit – The final pre-audit numbers for 2020 are complete, with possible adjustments needed post-audit. Revenues ended the year at \$2,602,881, with expenses ending at \$3,137,472. CARES Act funds are being accounted for separately pending direction from the auditors.

CARES Act Summary – 2020 – Expenses that have been submitted for reimbursement under the CARES Act include payroll, debt service and several major operating expenses. Reimbursements paid to date total \$1,435,157.77.

Revenues and Expenses – January 2021 – ACH and electronic transfer payments are backlogged at the county level and the January revenue report does not reflect those funds. An updated report will be ran after the payments are processed and presented at the next meeting.

January disbursements end at 3.7% of budget, with no large expenses for the month.

Operations & Project Reports – Mark Cihlar:

Winter Operations Update – The winter season has been good overall with limited snowfall, but freezing rain was a challenge that called for higher deicer, salt and sand usage. Freezing rain events are budgeted for annually and the runways remained in good condition for evening arrivals.

The final close out letter from the FAA was received from the aircraft overrun incident this winter. A training requirement was included in the letter of investigation and has been completed as outlined. Airport actions were not directly a contributing factor, but retraining was conducted on several procedures and will be included in the airport's Snow and Ice Control Plan.

Update on Runway 17/35 Reconstruction Project – The general contractor is preparing for the upcoming runway reconstruction project and their intent is to begin work on March 1st. The project does have a potential impact on flights from having 17/35 shut down during a weather event, but airlines do not anticipate any issues.

Taxilane E and Flight Line Drive Reconstruction Project – The 90% design review meeting was held yesterday and the project is on track and will soon be out for bid.

Motion to Go into Closed Session (Roll Call Vote Suggested), pursuant to s. 19.85(1)(e), Wis. Stats., for the Purpose of Deliberating or Negotiating the Purchase of Public Properties, the Investing of Public Funds, or Conducting Other Specified Public Business, Whenever Competitive or Bargaining Reasons Require a Closed Session, to Wit: For the purpose of permitting the Airport Board to discuss possible purchase of additional property near the airport and to discuss strategy to be employed by Airport Administration in negotiating said purchase:

8:50 a.m. Motion by Jacobson, second by Dickinson to move into closed session. Roll call vote: Ladick, Krogwold, Guild, Dickinson, Jacobson. All ayes.

MOTION TO RETURN TO OPEN SESSION (No roll call vote needed):

9:16 a.m. Motion by Krogwold, second by Ladick to return to open session. Motion carried unanimously.

Discussion and Possible Action and/or Announcements from Closed Session Item:

No action or discussion from closed session.

Discussion on Next Scheduled Meeting Date: March 19, 2021 ta 8:00 a.m.:

There is a scheduling conflict with the March 19th meeting date and the meeting could be moved to an alternate date or canceled if there are no actionable or urgent agenda items. The board agreed to tentatively schedule the next meeting for March 26th at 8:00 a.m. If there are no time sensitive action items on the agenda then the meeting may be canceled.

9:19 a.m. Motion by Jacobson, second by Ladick to adjourn. Motion carried unanimously.

Julie Ulrick, Recording Secretary

**CENTRAL WISCONSIN AIRPORT STATISTICAL REPORT
SUMMARY - FEBRUARY 2020 - 2021**

12-Apr-21

	2020 MONTH	2021 MONTH	% CHGE. 20-21	2020 Y-T-D	2021 Y-T-D	% CHGE. 20-21
ACTUAL LANDINGS						
AMERICAN	76	27	-64.5%	163	56	-65.6%
UNITED	72	33	-54.2%	138	84	-39.1%
DELTA	105	90	-14.3%	216	171	-20.8%
CHARTERS	2	1	-50.0%	3	1	-66.7%
TOTAL OPERATIONS	510	302	-40.8%	1,040	624	-40.0%
ATCT OPERATIONS	1,095	718	-34.4%	1,978	1,573	-20.5%
AIRLINE CANCELLATIONS						
AMERICAN	4	2	-50.0%	6	4	-33.3%
UNITED	0	0	0.0%	0	0	0.0%
DELTA	0	0	0.0%	1	0	-100.0%
TOTAL CANCELLATIONS	4	2	-50.0%	7	4	-42.9%
ENPLANED PASSENGERS						
AMERICAN	3,195	1,018	-68.1%	6,830	2,057	-69.9%
UNITED	3,002	1,141	-62.0%	5,753	2,234	-61.2%
DELTA	4,248	1,721	-59.5%	8,940	3,465	-61.2%
CHARTERS	309	54	-82.5%	483	54	-88.8%
TOTAL ENPLANED PASSENGERS	10,754	3,934	-63.4%	22,006	7,810	-64.5%
DEPLANED PASSENGERS						
AMERICAN	2,725	946	-65.3%	5,453	1,878	-65.6%
UNITED	2,921	978	-66.5%	5,232	1,996	-61.9%
DELTA	4,302	1,608	-62.6%	8,665	3,140	-63.8%
CHARTERS	309	54	-82.5%	483	54	-88.8%
TOTAL DEPLANED PASSENGERS	10,257	3,586	-65.0%	19,833	7,068	-64.4%
AIR FREIGHT - AMERICAN	0	0	0.0%	0	0	0.0%
AIR FREIGHT - UNITED	0	0	0.0%	0	0	0.0%
AIR FREIGHT - DELTA	2,369	2,690	13.6%	5,000	6,063	21.3%
TOTAL AIRFREIGHT - AIRLINES	2,369	2,690	13.6%	5,000	6,063	21.3%
TOTAL AIRFREIGHT - GEN. AVIATION	135,027	120,840	-10.5%	274,036	251,860	-8.1%
AIRLINES & GEN. AVIATION - AIR FREIGHT	137,396	123,530	-10.1%	279,036	257,923	-7.6%

LOAD FACTOR-CURRENT MONTH	SEATS	PAX	FACTOR
AMERICAN	1,350	1,018	75.4%
UNITED	1,650	1,141	69.2%
DELTA	4,500	1,721	38.2%

**CENTRAL WISCONSIN AIRPORT STATISTICAL REPORT
SUMMARY - MARCH 2020 - 2021**

12-Apr-21

	2020 MONTH	2021 MONTH	% CHGE. 20-21	2020 Y-T-D	2021 Y-T-D	% CHGE. 20-21
ACTUAL LANDINGS						
AMERICAN	78	31	-60.3%	241	87	-63.9%
UNITED	76	35	-53.9%	214	119	-44.4%
DELTA	129	80	-38.0%	345	251	-27.2%
CHARTERS	1	1	0.0%	4	2	-50.0%
TOTAL OPERATIONS	568	294	-48.2%	1,608	918	-42.9%
ATCT OPERATIONS	988	982	-0.6%	2,966	2,555	-13.9%
AIRLINE CANCELLATIONS						
AMERICAN	10	0	-100.0%	16	4	-75.0%
UNITED	2	0	-100.0%	2	0	-100.0%
DELTA	22	0	-100.0%	23	0	-100.0%
TOTAL CANCELLATIONS	34	0	-100.0%	41	4	-90.2%
ENPLANED PASSENGERS						
AMERICAN	1,801	1,372	-23.8%	8,631	3,429	-60.3%
UNITED	1,746	1,691	-3.2%	7,499	3,925	-47.7%
DELTA	2,404	2,358	-1.9%	11,344	5,823	-48.7%
CHARTERS	90	56	-37.8%	573	110	-80.8%
TOTAL ENPLANED PASSENGERS	6,041	5,477	-9.3%	28,047	13,287	-52.6%
DEPLANED PASSENGERS						
AMERICAN	1,965	1,345	-31.6%	7,418	3,223	-56.6%
UNITED	1,981	1,455	-26.6%	7,213	3,451	-52.2%
DELTA	2,894	2,214	-23.5%	11,559	5,354	-53.7%
CHARTERS	90	56	-37.8%	573	110	-80.8%
TOTAL DEPLANED PASSENGERS	6,930	5,070	-26.8%	26,763	12,138	-54.6%
AIR FREIGHT - AMERICAN	100	0	-100.0%	175	0	-100.0%
AIR FREIGHT - UNITED	0	0	0.0%	0	0	0.0%
AIR FREIGHT - DELTA	2,254	3,639	61.4%	7,254	9,702	33.7%
TOTAL AIRFREIGHT - AIRLINES	2,354	3,639	54.6%	7,429	9,702	30.6%
TOTAL AIRFREIGHT - GEN. AVIATION	146,335	156,504	6.9%	420,371	408,364	-2.9%
AIRLINES & GEN. AVIATION-AIR FREIGHT	148,689	160,143	7.7%	427,800	418,066	-2.3%

LOAD FACTOR-CURRENT MONTH	SEATS	PAX	FACTOR
AMERICAN	1,550	1,372	88.5%
UNITED	1,960	1,691	86.3%
DELTA	4,000	2,358	59.0%

**CENTRAL WISCONSIN AIRPORT STATISTICAL REPORT
SUMMARY - MARCH MONTHLY
2019 - 2021**

	MARCH 2019	MARCH 2020	MARCH 2021	% CHANGE 2019/2021	% CHANGE 2020/2021
ACTUAL LANDINGS					
AMERICAN	84	78	31	-63.1%	-60.3%
UNITED	65	76	35	-46.2%	-53.9%
DELTA	142	129	80	-43.7%	-38.0%
CHARTERS	1	1	1	0.0%	0.0%
TOTAL OPERATIONS	584	568	294	-49.7%	-48.2%
ATCT OPERATIONS	1,017	988	982	-3.4%	-0.6%
AIRLINE CANCELLATIONS					
AMERICAN	2	10	0	-100.0%	-100.0%
UNITED	2	2	0	-100.0%	-100.0%
DELTA	2	22	0	-100.0%	-100.0%
TOTAL CANCELLATIONS	6	34	0	-100.0%	-100.0%
ENPLANED PASSENGERS					
AMERICAN	3,393	1,801	1,372	-59.6%	-23.8%
UNITED	2,397	1,746	1,691	-29.5%	-3.2%
DELTA	5,709	2,404	2,358	-58.7%	-1.9%
CHARTERS	83	90	56	-32.5%	-37.8%
TOTAL ENPLANED PASSENGERS	11,582	6,041	5,477	-52.7%	-9.3%
DEPLANED PASSENGERS					
AMERICAN	3,031	1,965	1,345	-55.6%	-31.6%
UNITED	2,480	1,981	1,455	-41.3%	-26.6%
DELTA	5,734	2,894	2,214	-61.4%	-23.5%
CHARTERS	83	90	56	-32.5%	-37.8%
TOTAL DEPLANED PASSENGERS	11,328	6,930	5,070	-55.2%	-26.8%
AIR FREIGHT - AMERICAN	128	100	0	-100.0%	-100.0%
AIR FREIGHT - UNITED	0	0	0	0.0%	0.0%
AIR FREIGHT - DELTA	2,690	2,254	3,639	35.3%	61.4%
TOTAL AIRFREIGHT - AIRLINES	2,818	2,354	3,639	29.1%	54.6%
TOTAL AIRFREIGHT - GENERAL AVIATION	130,482	146,335	156,504	19.9%	6.9%
AIRLINES & GENERAL AVIATION - AIR FREIGHT	133,300	148,689	160,143	20.1%	7.7%

Central Wisconsin Airport – Flight Schedule

April 16, 2021



<u>Arrivals – Delta</u>				<u>Departures – Delta</u>			
5167	16:39	from MSP	CRJ	4965	07:15	to MSP	CRJ
4828	19:42	from DTW	CRJ	5068	06:30	to DTW	CRJ
4953	22:23	from MSP	CRJ	5167	17:58	to MSP	CRJ



<u>Arrivals – United Airlines</u>				<u>Departures – United Airlines</u>			
3794	21:09	from ORD	CRJ	3829	06:45	to ORD	CRJ



<u>Arrivals – American Eagle</u>				<u>Departures – American Eagle</u>			
3541	18:12	from ORD	ERJ	3788	06:00	to ORD	ERJ

Upcoming Charter Schedule

April 15 – WOJO to Las Vegas

MSP = Minneapolis
 ORD = Chicago O’Hare
 DTW = Detroit

Total CWA Flights Daily = 5

CWA Legislative Update – April 2021

Administration Unveils More Details on Infrastructure Plan

(Source AAAE Airport Report Today)

April 12, 2021

The Biden Administration has released details on how the \$25 billion for airports and the nation's aviation infrastructure included in the president's American Jobs Plan would be allocated. According to a two-page summary, \$10 billion would go toward AIP, \$10 billion would be designated for "airport terminal renovation grants," and another \$5 billion is proposed for "FAA National Airspace System Facilities." Those funds are anticipated over a five-year period.

The White House plan is somewhat similar to H.R.2, the infrastructure bill that House Democrats passed last year on a party-line vote. That bill, which is expected to serve as the starting point for this year's House infrastructure proposal, called for increasing AIP funding from \$3.35 billion to \$4 billion annually over five years – a \$3.25 billion total gain. It also proposed to provide airports with between \$3 billion and \$4 billion annually for supplemental grants for a broader range of purposes, including terminal upgrades and debt service during the same timeframe for another \$17.5 billion.

Administration Releases Outline for its FY22 Discretionary Funding Request

(Source AAAE Airport Alert)

April 9, 2021

The White House today unveiled the outline for its budget request for discretionary spending in Fiscal Year 2022. The document, which was prepared by the Office of Management and Budget, is light on details and reiterates the President's plan to rebuild the economy and fix our nation's infrastructure.

Department of Transportation

The administration is seeking \$25.6 billion in discretionary funds for DOT in FY22 – a \$317 million increase from the current funding level. The high-level document indicates that the administration is prioritizing air traffic safety and efficiency, in part, by investing in air traffic control modernization. It also highlights the integration of unmanned aircraft systems and commercial space activity into the National Airspace System.

Despite the overall recommended increase for DOT, however, the White House is proposing to zero out \$2.9 billion for general fund transfers that were used in FY21 to "plus-up" the Airport Improvement Program by \$400 million along with \$2.5 billion for highways and transit. This is more of an inside-baseball budget move than a lack of support for those programs since the administration anticipates major increases in those areas as part of its \$2.3 trillion American Jobs Plan.

As we have previously reported, the administration is requesting an additional \$20 billion for airports as part of the American Jobs Plan. The document that OMB released today re-emphasizes that the President is "committed to making a once-in-a-lifetime, generational investment to significantly improve America's transportation infrastructure...."

Department of Homeland Security

The President's discretionary budget request proposes a total of \$52 billion for the Department of Homeland Security, which is roughly the same amount as provided in FY21. The document provides scant details and does not include any agency specific funding levels for either the Transportation Security Administration or U.S. Customs and Border Protection. As such, we cannot tell whether or not the administration will request funding for TSA law enforcement officer reimbursement grants or TSA staffing of exit lanes in FY22.

For DHS, the budget proposal focuses on border security improvements through the use of advanced technology; promotes a humane and efficient immigration system; supports Federal, State, local, non-profit and private entities' efforts to detect, deter, and recover from malicious cyberattacks; seeks to address the root causes of domestic terrorism through additional grant programs; combats climate change; and revitalizes our nation's research, development and innovation capacity by investing in projects that will include transportation security technologies.

Environmental Protection Agency

The budget document highlights the administration's plans to address pollution caused by Per- and Polyfluoroalkyl Substances. Its discretionary request includes approximately \$75 million "to accelerate toxicity studies and research to inform the regulatory development of designating PFAS as hazardous substances and setting enforceable limits for PFAS under the Safe Drinking Water Act." The document points out that the proposed funding would also go towards "grants for technical assistance as State and local governments deal with PFAS contamination."

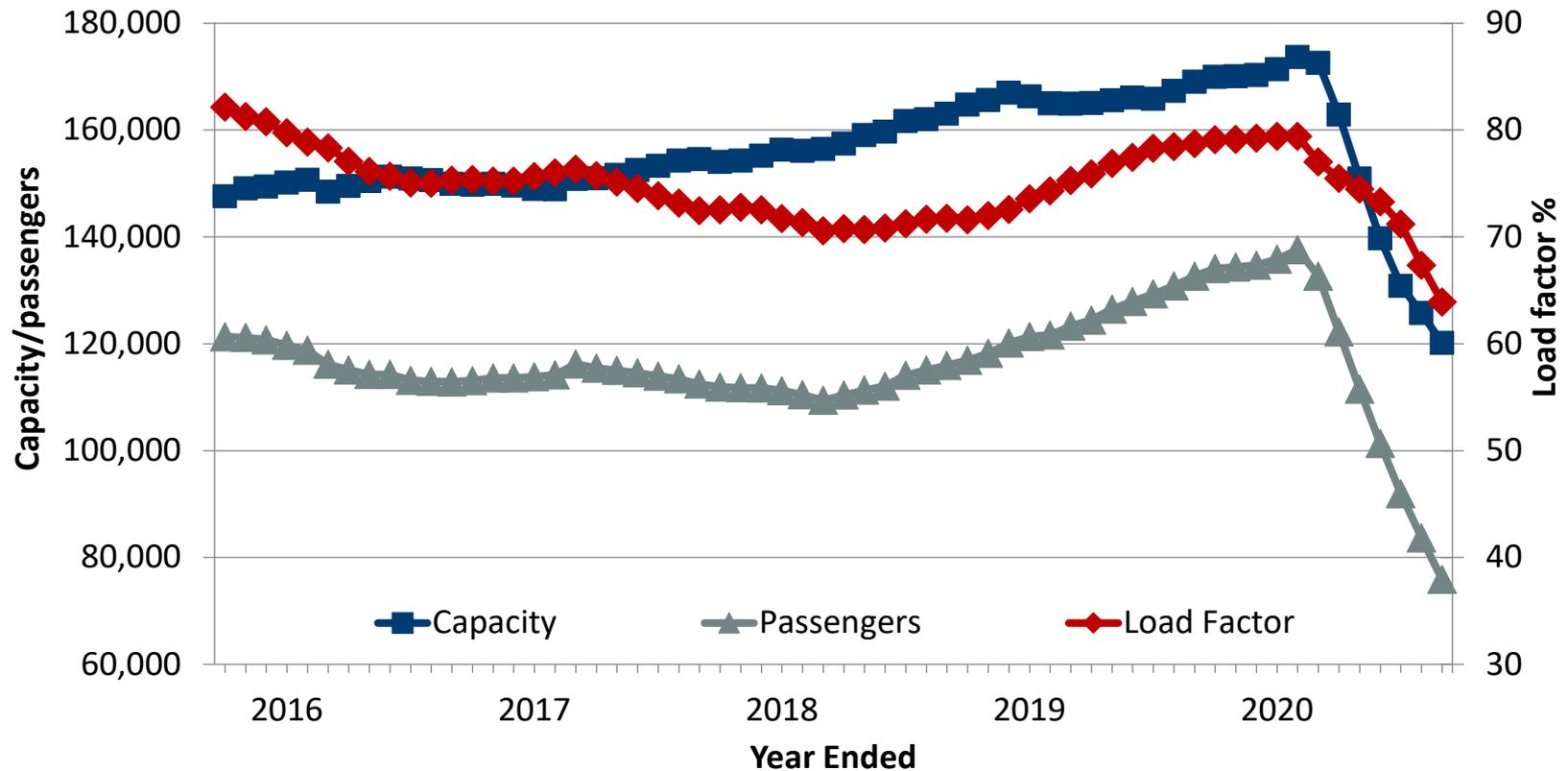


Central Wisconsin Airport (CWA)

Quarterly Performance Report

Year Ended Q3 2020

Traffic/Capacity Trends



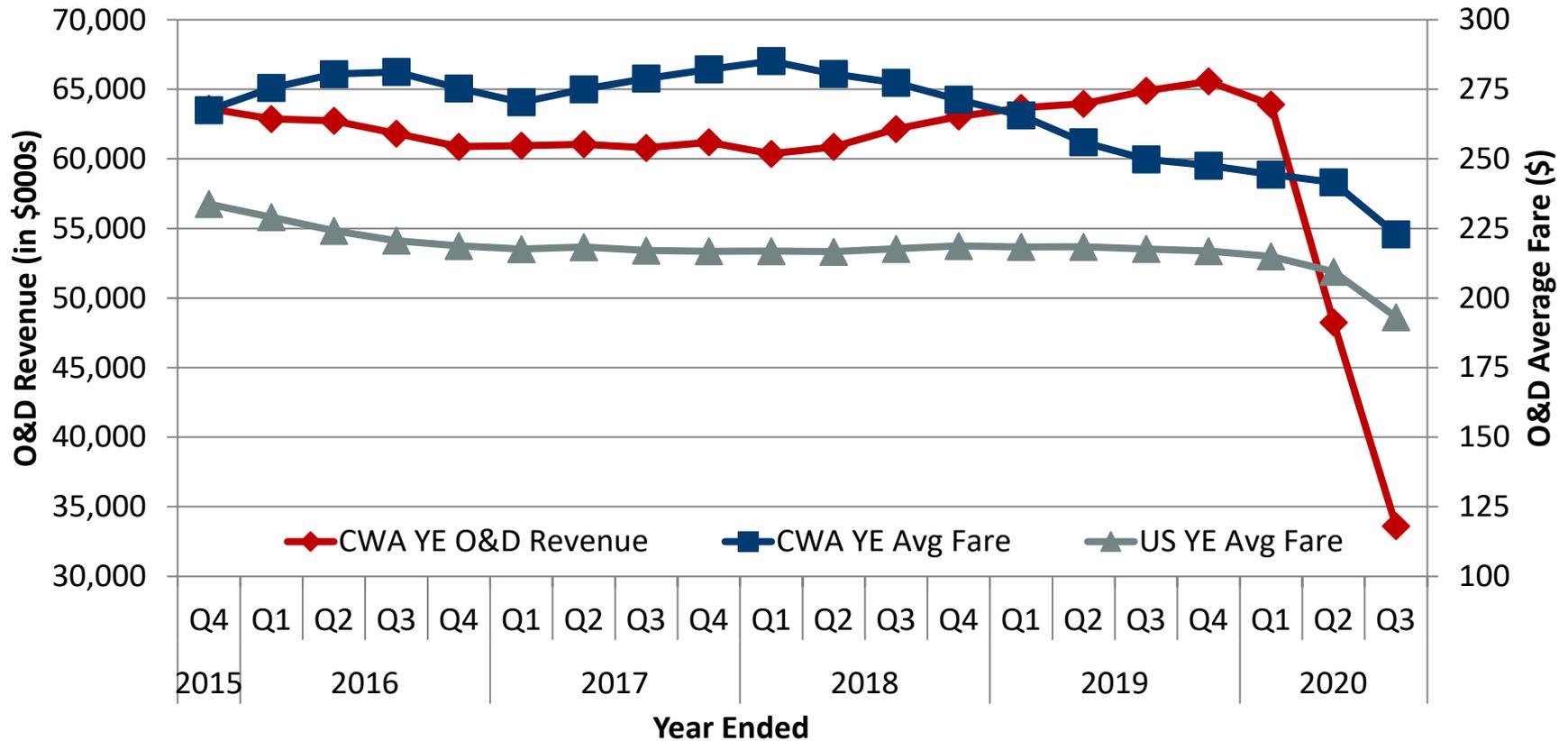
YE September 2020 year-over-year capacity was down 29%, while onboard passengers were down 43%; the average load factor decreased 15% points.

Top O&D Markets

Rank	Destination	O&D Passengers	O&D Revenue (\$)	Average Fare (\$)	YOY % Change		
					Pax	Rev	Fare
1	Chicago, IL (ORD)	5,398	898,262	166	(51%)	(57%)	(12%)
2	Orlando, FL (MCO)	5,308	1,002,494	189	(35%)	(42%)	(11%)
3	Phoenix, AZ (PHX)	4,953	1,002,268	202	(22%)	(41%)	(24%)
4	Dallas, TX (DFW)	4,943	945,563	191	(27%)	(42%)	(21%)
5	Las Vegas, NV	3,868	873,777	226	(43%)	(49%)	(10%)
6	Tampa, FL	3,725	699,945	188	(27%)	(32%)	(6%)
7	Detroit, MI	3,592	719,831	200	(41%)	(46%)	(8%)
8	Atlanta, GA	3,503	783,930	224	(44%)	(50%)	(10%)
9	Fort Myers, FL	3,470	698,226	201	(25%)	(33%)	(11%)
10	Washington, DC (DCA)	3,427	588,423	172	(33%)	(44%)	(16%)
11	Los Angeles, CA	3,296	758,739	230	(51%)	(53%)	(4%)
12	Denver, CO	3,170	660,399	208	(52%)	(54%)	(3%)
13	Boston, MA	2,757	527,072	191	(55%)	(57%)	(6%)
14	New York, NY (LGA)	2,660	506,498	190	(60%)	(59%)	2%
15	Charlotte-Douglas, NC	2,588	500,853	194	(38%)	(47%)	(14%)
16	Seattle, WA	2,463	561,950	228	(43%)	(51%)	(13%)
17	Nashville, TN	2,434	384,583	158	(39%)	(52%)	(21%)
18	Houston, TX (IAH)	2,404	528,344	220	(49%)	(51%)	(5%)
19	San Francisco, CA	2,191	536,090	245	(48%)	(51%)	(5%)
20	Philadelphia, PA	2,042	437,321	214	(43%)	(52%)	(16%)
Total All Markets		150,733	33,601,544	223	(42%)	(48%)	(11%)

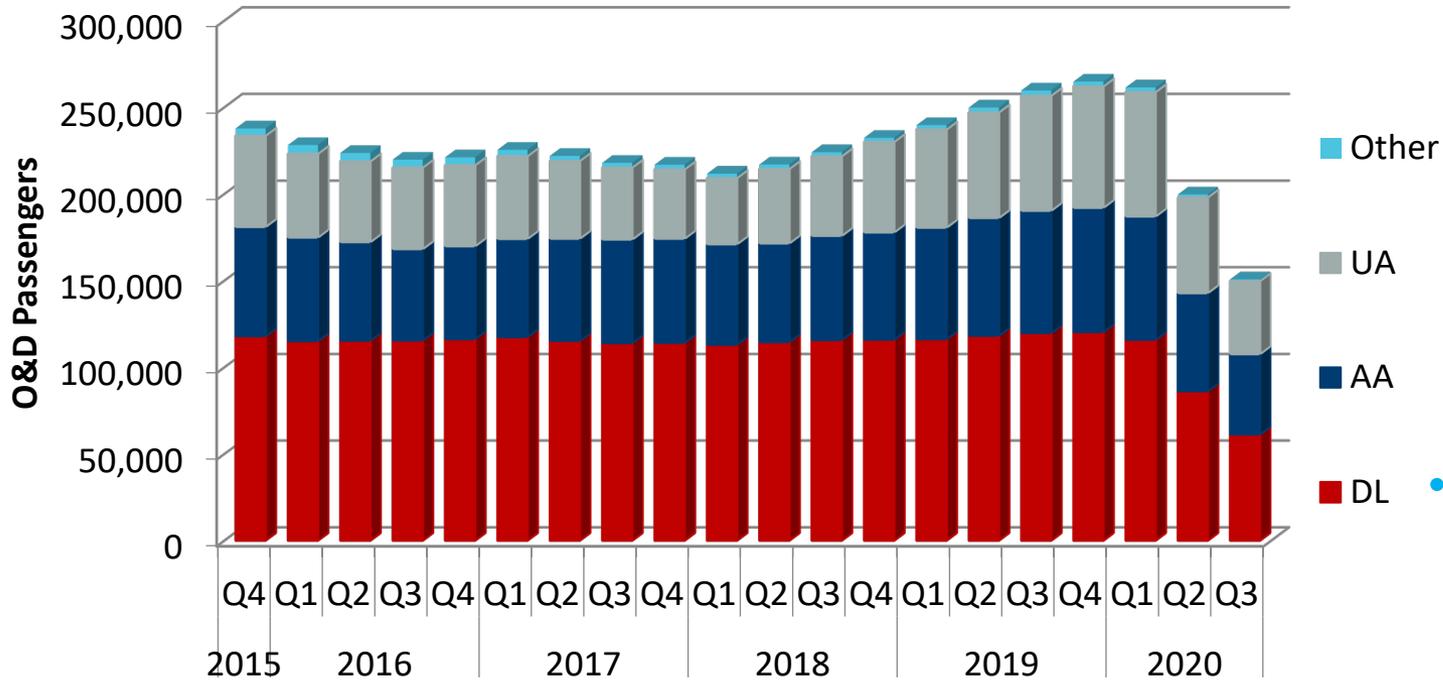
- Overall, passengers were down 42% on an 11% drop in fares resulting in revenue being down 48%.
- All markets experienced double-digit year-over-year decreases in passengers.

Revenue/Fare Trends



- CWA fares decreased \$19 to \$223 in the latest year-ended period.
- Fares were \$30 higher than the U.S. average (versus \$32 in the prior period).

O&D Passenger Market Share



- DL is the market share leader with a 40% share.
- AA gained 3% points of share against DL in the latest year-ended period.

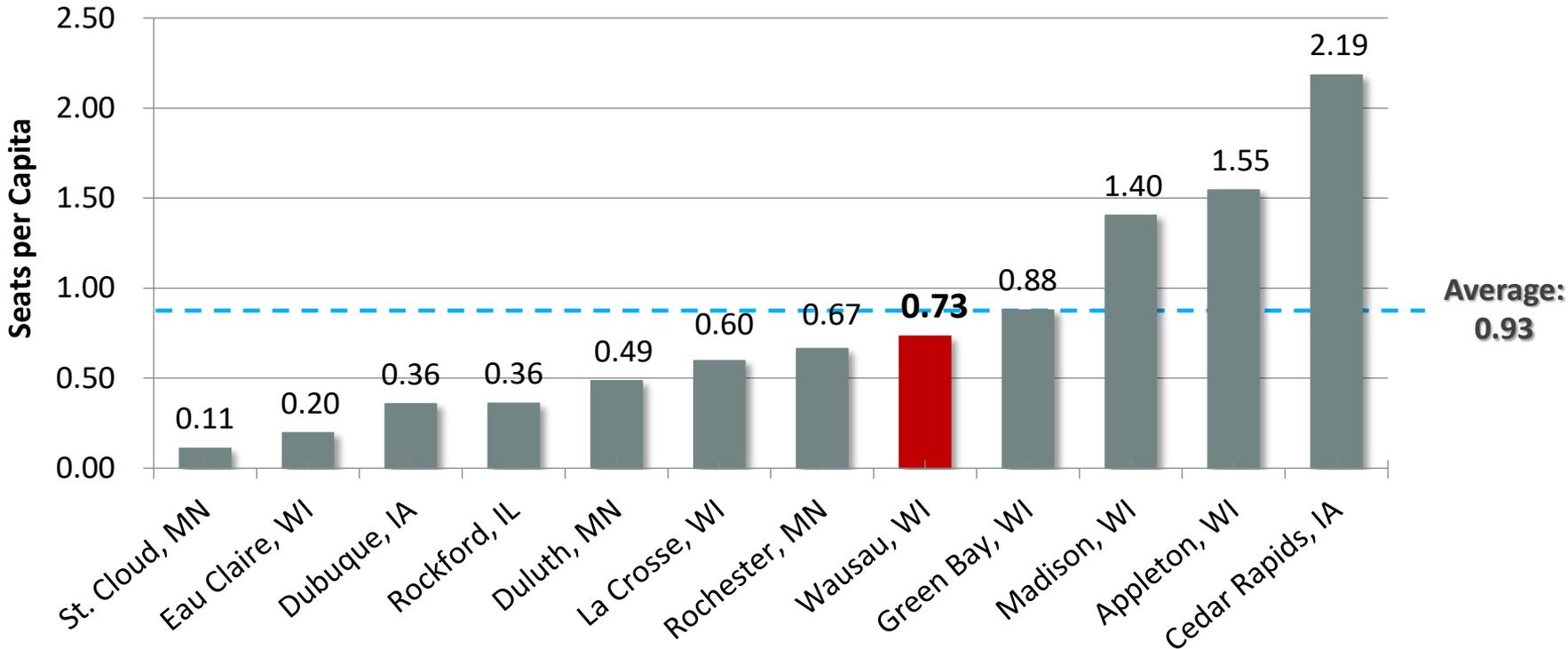
Year	Quarter	Airline Market Share			
		DL	AA	UA	Other
2018	Q4	50%	27%	22%	1%
2019	Q1	48%	27%	24%	1%
	Q2	47%	27%	25%	1%
	Q3	46%	27%	26%	1%
	Q4	46%	27%	26%	1%
2020	Q1	44%	27%	28%	1%
	Q2	43%	28%	28%	1%
	Q3	40%	31%	28%	1%

Forward Looking Schedule

Destination	Airline	YOY Change – Average Weekly Flights/Seats											
		Feb 2021		Mar 2021		Apr 2021		May 2021		Jun 2021		Jul 2021	
		#	Chg	#	Chg	#	Chg	#	Chg	#	Chg	#	Chg
Flights													
Chicago, IL (ORD)	American	7	(13)	7	(13)	12	(1)	19	15	21	16	21	9
	United	8	(11)	7	(14)	21	12	21	14	21	17	21	14
Detroit, MI	Delta	7	(6)	7	(6)	11	11	13	13	13	13	13	13
Minneapolis, MN	Delta	11	(3)	11	(6)	13	1	14	7	14	7	14	5
Total		32	(32)	32	(39)	57	24	67	49	69	53	69	41
Seats													
Chicago, IL (ORD)	American	350	(650)	350	(644)	595	(47)	971	745	1,050	793	1,050	440
	United	388	(525)	350	(718)	1,050	618	1,050	700	1,050	828	1,050	723
Detroit, MI	Delta	350	(288)	350	(282)	548	537	644	644	653	653	644	644
Minneapolis, MN	Delta	525	(150)	553	(316)	665	70	700	350	700	350	700	260
Total		1,613	(1,613)	1,603	(1,960)	2,858	1,178	3,365	2,439	3,453	2,625	3,444	2,066

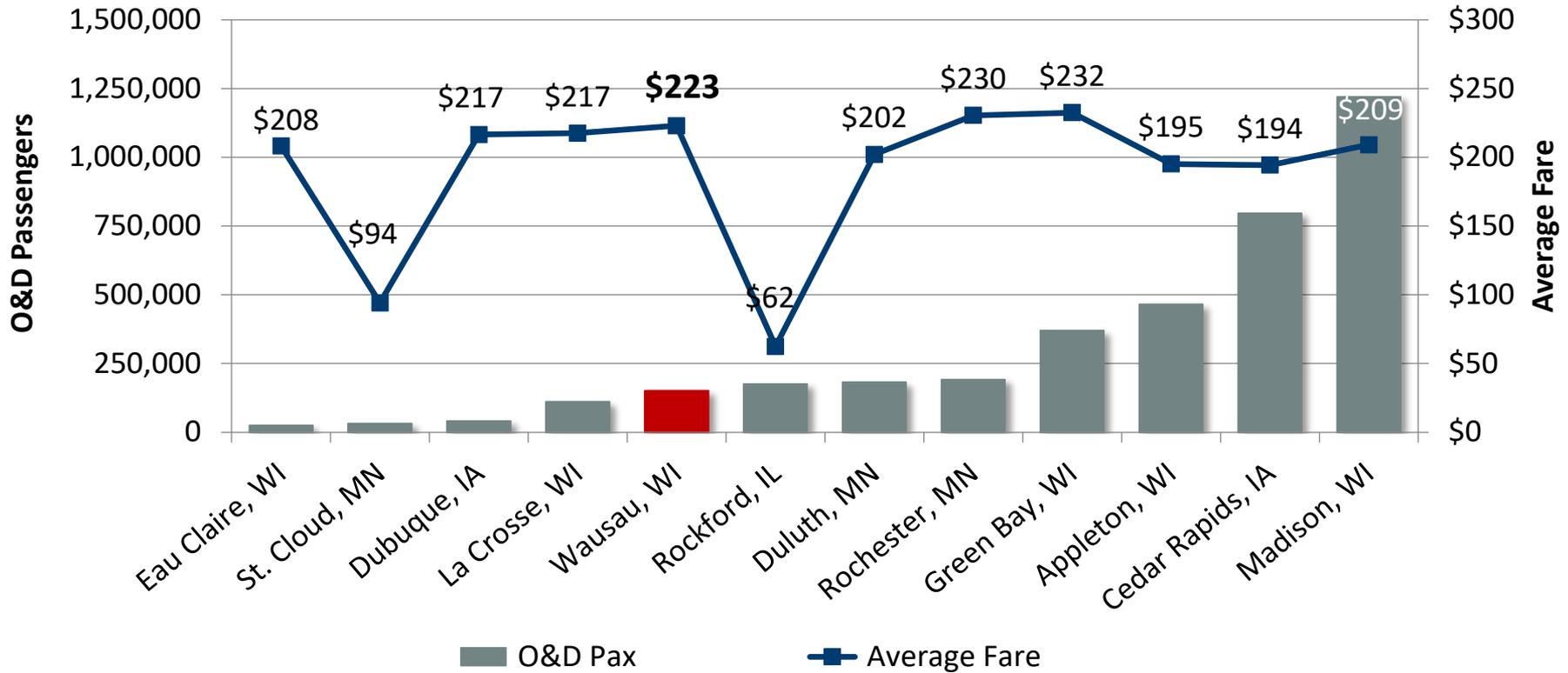
- Year-over-year flights and seats are currently scheduled to increase in all months except February and March 2021.
- Overall, for the 6-month period from February 2021 through July 2021, flights and seats are scheduled to be **up** 41% year-over-year; however, more capacity reductions due to COVID-19 are possible.

Seats Per Capita Comparisons



- CWA's seats per capita was below the compare market average but higher than most of the compare markets.
- CWA's seats per capita decreased from 0.85 to 0.73 in the latest year-ended period.

O&D Passenger/Airfare Comparisons



CWA's average fare was the highest among compare markets but was still in line with other markets with the exception of St. Cloud, MN, and Rockford, IL, which have the majority of service on Allegiant.

Year-Over-Year Comparisons

Airport	2020 MSA Population	YE Q3 2020			YOY Change		
		# of Nonstop Destinations	O&D Pax	Seats	# of Nonstop Destinations	O&D Pax	Seats
Dubuque, IA	97,396	1	40,361	34,889	0	(45%)	(29%)
La Crosse, WI	137,872	3	110,629	82,379	0	(40%)	(28%)
Wausau, WI	163,804	3	150,735	120,145	0	(42%)	(29%)
Eau Claire, WI	170,882	1	25,068	33,725	0	(42%)	(2%)
St. Cloud, MN	202,702	2	31,490	22,587	0	(27%)	(12%)
Rochester, MN	223,147	3	191,499	148,462	0	(46%)	(34%)
Appleton, WI	240,305	11	464,666	371,623	1	(37%)	(17%)
Cedar Rapids, IA	275,134	15	796,244	601,178	1	(36%)	(23%)
Duluth, MN	290,048	2	181,693	141,073	0	(38%)	(24%)
Green Bay, WI	324,633	6	369,351	285,503	1	(42%)	(27%)
Rockford, IL	338,935	7	175,388	122,235	1	(20%)	0%
Madison, WI	670,373	23	1,219,731	941,715	4	(44%)	(32%)

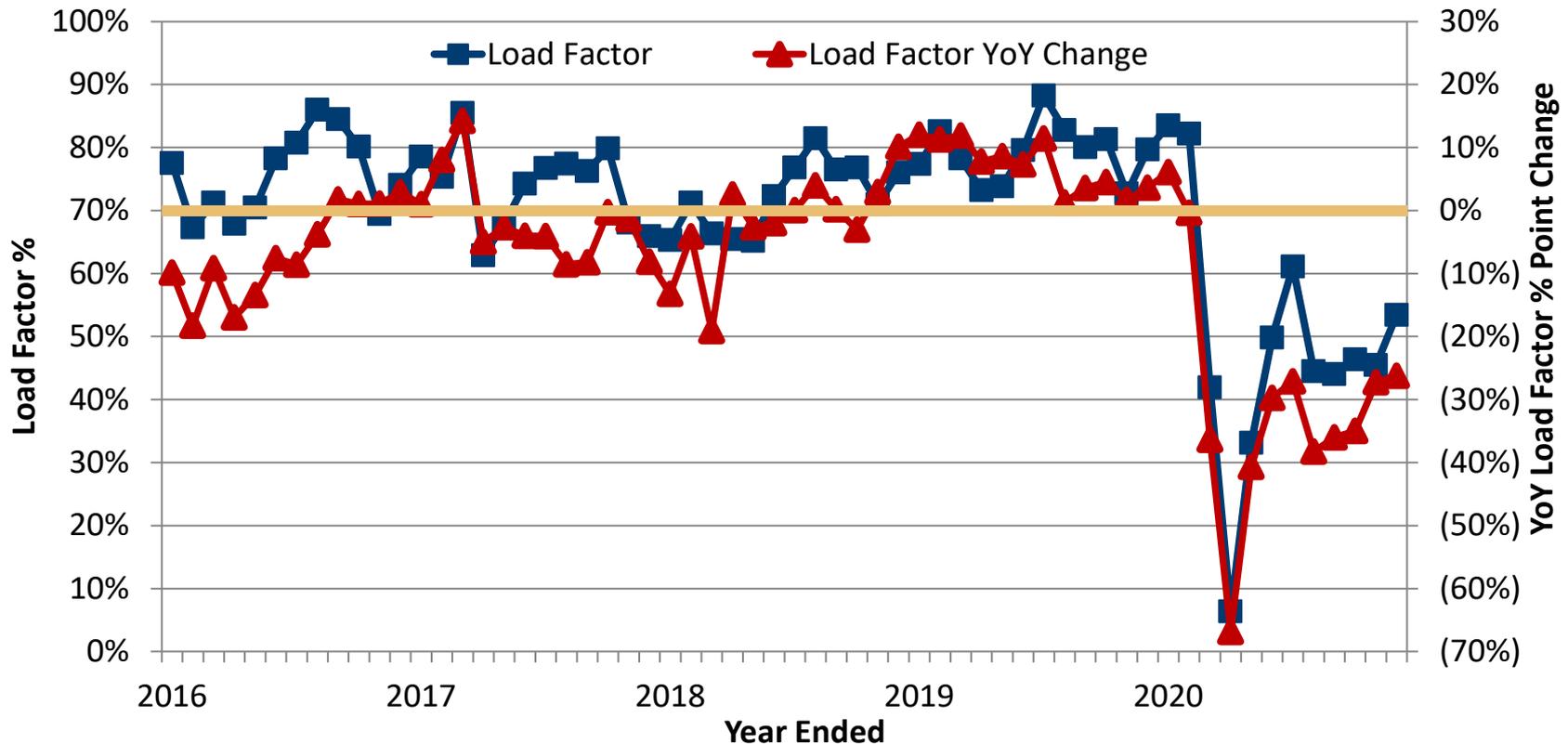
CWA had the 5th largest decrease in O&D passengers (42%) among compare markets on a 29% decrease in seats year-over-year.

Load Factor Trends

Destination	Airline	2017	2018				2019				2020			YOY Q3 Change	
		Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	'20 vs '18	'20 vs '19
Chicago, IL (ORD)	American	70	60	66	73	72	77	77	81	76	67	42	59	(14)	(22)
	United	58	51	58	75	71	78	71	81	77	70	23	45	(29)	(36)
Detroit, MI	Delta	80	77	76	82	83	80	80	83	81	72		28	(54)	(55)
Minneapolis, MN	Delta	79	78	76	80	79	80	81	85	81	67	20	44	(36)	(41)
Average Load Factor		73	67	69	78	76	79	77	82	78	69	28	46	(32)	(37)

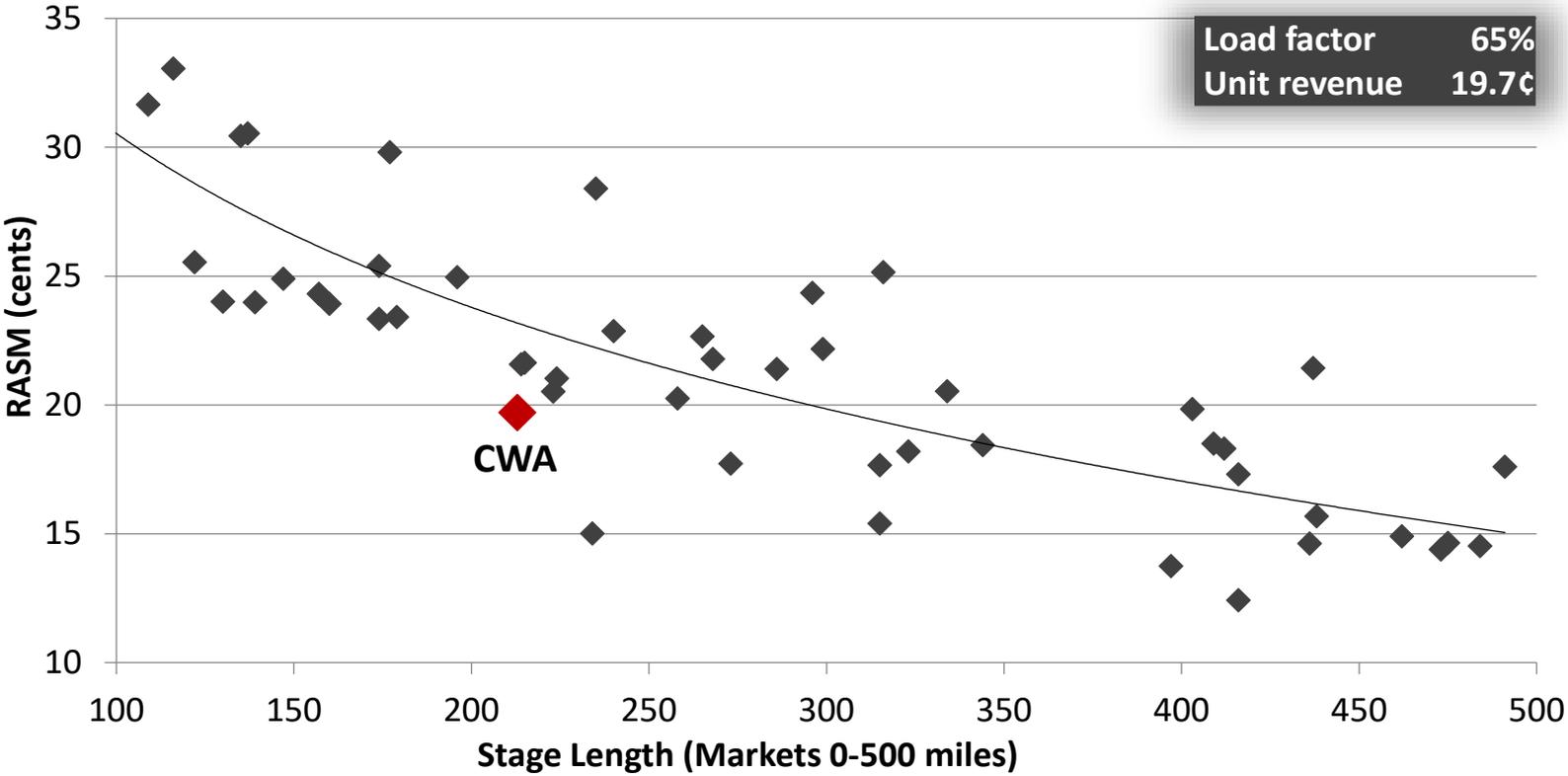
- Load factors were down year-over-year in Q3 2020 versus Q3 2019 in all markets with the largest decrease for DL-DTW.
- Overall, the market average load factor was down 37% points in Q3 2020.

Enplanement Load Factor and YOY Change



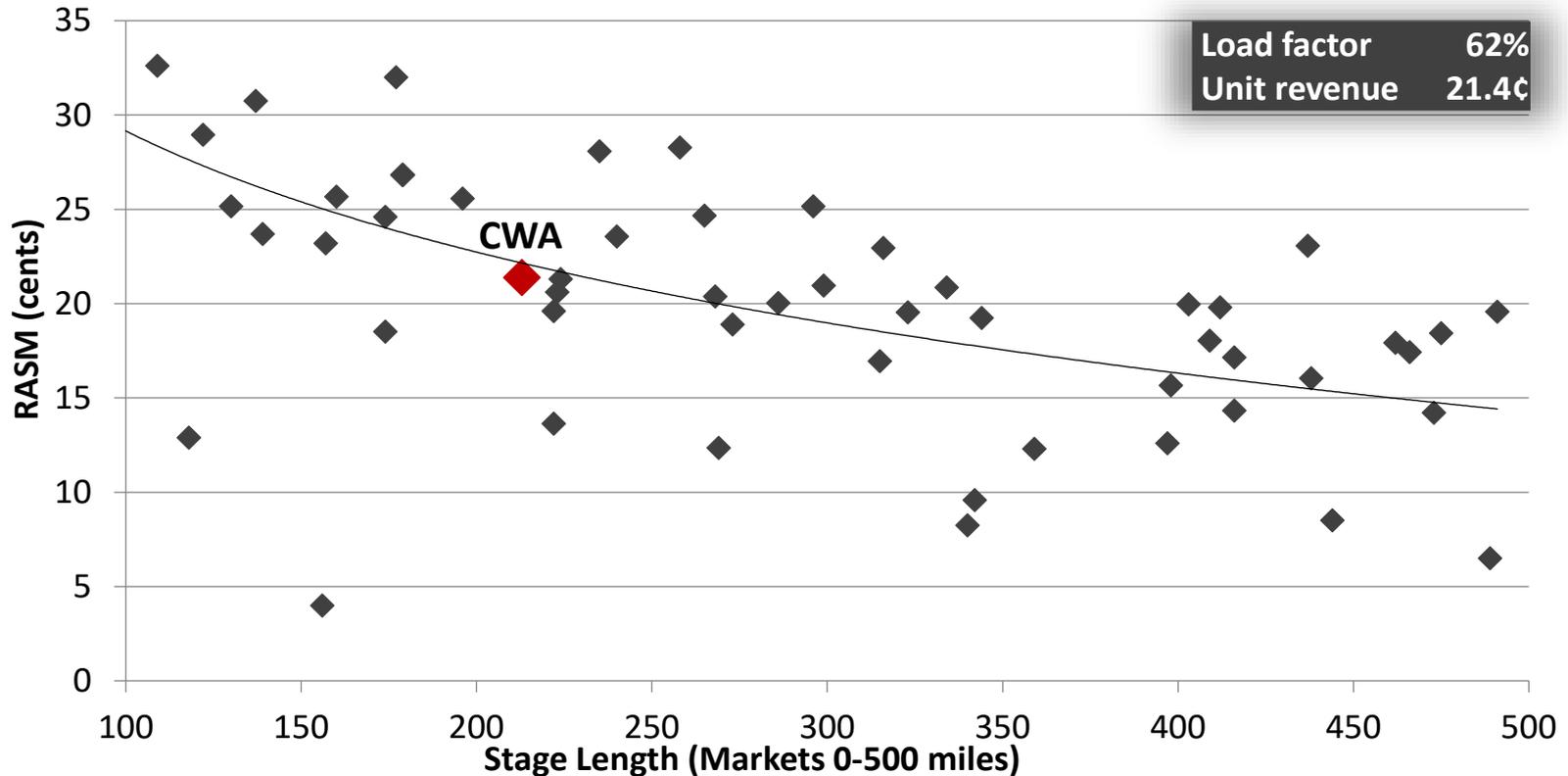
- Load factors were down 26% points for the year-ended December 2020 versus the same prior year period.
- Enplanements were down 60% on a 40% decrease in seat capacity.

AA-ORD RASM Performance



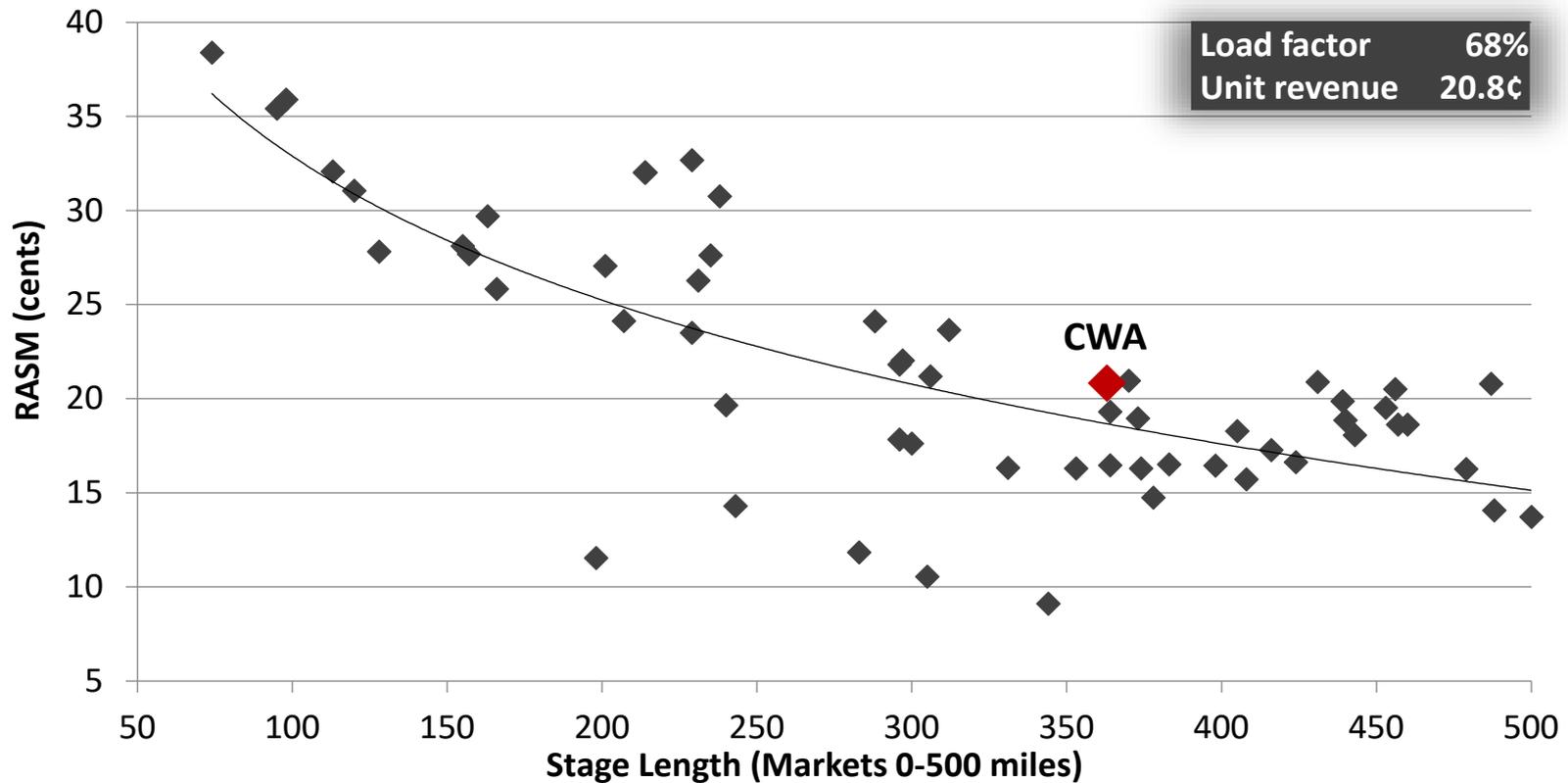
CWA's ORD RASM and load factor were below AA's average (market load factor average of 72%).

UA-ORD RASM Performance



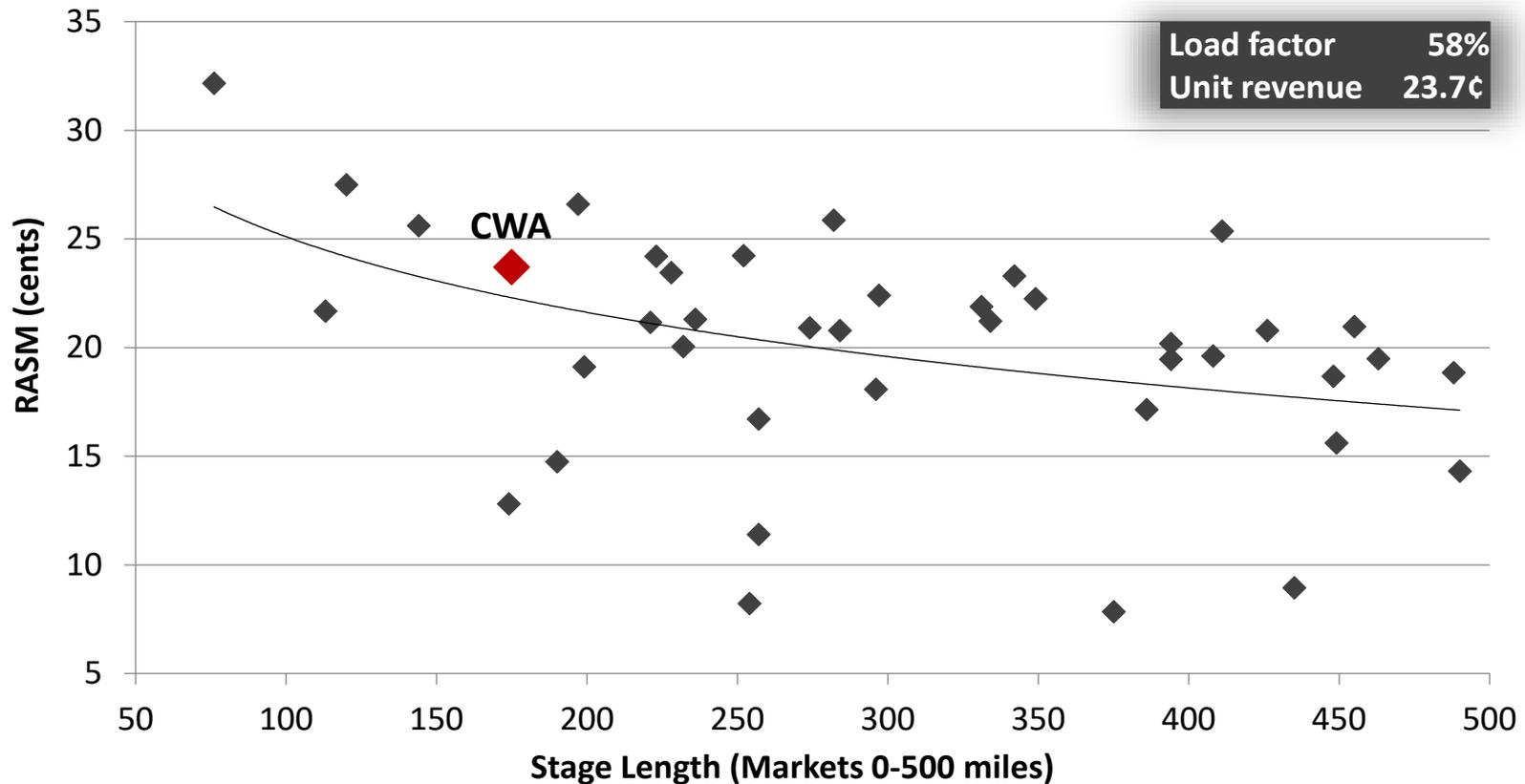
CWA's ORD RASM was at the average while the load factor was below UA's average (market load factor average of 71%).

DL-DTW RASM Performance



CWA's DTW RASM was above DL's average while the load factor was at average (market load factor average of 68%).

DL-MSP RASM Performance



CWA's MSP RASM was slightly above DL's average, while CWA's load factor was below DL's MSP average of 69%.

RASM Trends

Destination	Airline	2017	2018				2019				2020			YOY Q3 Change	
		Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	'20 vs '18	'20 vs '19
Chicago, IL (ORD)	American	28.9	23.8	28.4	31.5	26.5	27.7	29.4	30.1	26.7	21.3	8.6	12.2	(61%)	(59%)
	United	25.2	23.1	23.5	30.1	27.4	28.2	26.3	31.9	28.7	23.5	6.7	12.3	(59%)	(61%)
Detroit, MI	Delta	27.5	26.8	27.6	30.1	27.0	25.3	26.4	25.5	25.9	21.5		5.6	(82%)	(78%)
Minneapolis, MN	Delta	37.6	38.0	36.9	38.7	35.3	35.7	35.3	39.1	35.1	28.7	6.6	12.7	(67%)	(67%)
Total Average		29.6	27.4	28.8	32.5	28.6	28.6	29.0	31.1	28.6	23.2	7.3	11.1	(66%)	(64%)

- RASM was down double-digits in all markets in Q3 year-over-year.
- Overall, the average market RASM was down 64% at CWA.

Thank You.

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Please be aware that International origin and destination data is restricted to internal purposes only and that any disclosure of the restricted data must be pre-approved in writing by the Department of Transportation.



**CENTRAL WISCONSIN AIRPORT
REVENUE 2021**

09-Apr-21

	BUDGET 2021	MONTH OF JANUARY	YEAR TO DATE	% OF BUDGET
5409-53 FUEL SALES	30,000	0	0	0.0%
5410-53 FUEL FLOWAGE	35,000	3,388	3,388	9.7%
5411-53 LANDING FEES	300,000	18,376	18,376	6.1%
5418-53 RAMP CHARGES	50,000	5,263	5,263	10.5%
AIRFIELD	415,000	27,027	27,027	6.5%
5422-56 UTILITIES	450	0	0	0.0%
CONTROL TOWER	450	0	0	0.0%
5412-55 RENT	100,000	12,157	12,157	12.2%
5422-55 UTILITIES	3,000	0	0	0.0%
HANGAR	103,000	12,157	12,157	11.8%
5497-57 LABOR-CWA	1,000	0	0	0.0%
5498-57 MATERIALS-CWA	0	0	0	0.0%
5499-57 MISC-CWA	2,000	0	0	0.0%
MAINTENANCE SHOP	3,000	0	0	0.0%
5412-54 RENT	30,000	2,655	2,655	8.9%
5414-54 FARM LAND RENT	84,000	0	0	0.0%
5417-54 HWY BILLBOARDS	9,500	0	0	0.0%
5422-54 UTILITIES	0	0	0	0.0%
5432-54 CORPORATE HANGAR	100,000	7,949	7,949	7.9%
NET LEASE	223,500	10,604	10,604	4.7%
5440-51 PARKING	900,000	36,400	36,400	4.0%
5412-52 RENT	970,000	84,042	84,042	8.7%
5416-52 ADVERTISING	20,000	2,075	2,075	10.4%
5422-52 UTILITIES	36,550	3,529	3,529	9.7%
5431-52 SECURITY	5,500	0	0	0.0%
5499-52 MISCELLANEOUS	23,000	883	883	3.8%
TERMINAL BUILDING	1,055,050	90,529	90,529	8.6%
TOTAL	2,700,000	176,717	176,717	6.5%
1210 SALES TAX DISCOUNT	0	13	13	
8110 INTEREST ON INVEST	30,000	0	0	
8310 SALE FIXED ASSETS	20,000	0	0	
8350 INS RECOV	0	0	0	
8400 OTHER MISC REV	0	0	0	
8413 WORKERS COMP REIMB	0	0	0	
GRAND TOTAL	2,750,000	176,730	176,730	6.4%
5419-53 PASSENGER FAC. CHGS.	200,000	16,390	16,390	8.2%
8110 PFC INTEREST	5,000	0	0	0.0%
TOTAL PASSENGER FACILITY CHGS.	205,000	16,390	16,390	8.0%
5420-52 CFC CAR RENTAL FEES	212,200	14,720	14,720	6.9%

**CENTRAL WISCONSIN AIRPORT
DISBURSEMENTS - JANUARY 2021**

	2021 BUDGET	THIS MONTH	2021 YTD	YTD % of BUDGET
PERSONAL SERVICES				
SALARIES	\$400,797.00	\$27,229.44	\$27,229.44	6.8%
WAGES	\$729,799.00	\$51,517.95	\$51,517.95	7.1%
EMPLOYEE BENEFITS	\$18,500.00	\$802.00	\$802.00	4.3%
EMPLOYER CONTRIBUTIONS	\$464,932.00	\$49,727.07	\$49,727.07	10.7%
SUB TOTAL	\$1,614,028.00	\$129,276.46	\$129,276.46	8.0%
CONTRACTUAL SERVICES				
PROFESSIONAL SERVICES	\$156,500.00	\$1,545.05	\$1,545.05	1.0%
UTILITY SERVICES	\$270,000.00	\$156.76	\$156.76	0.1%
REPAIR-MAINT/STREETS	\$10,000.00	\$0.00	\$0.00	0.0%
REPAIR-MAINT EQUIP/BUILDINGS	\$90,000.00	\$541.00	\$541.00	0.6%
CONTRACTUAL SERVICES	\$190,000.00	\$4,569.55	\$4,569.55	2.4%
SUB TOTAL	\$716,500.00	\$6,812.36	\$6,812.36	1.0%
SUPPLIES & EXPENSES				
OFFICE SUPPLIES	\$6,000.00	\$287.39	\$287.39	4.8%
ADVERTISING/MEMBERSHIP/DUES	\$83,100.00	\$1,058.00	\$1,058.00	1.3%
TRAVEL	\$18,600.00	\$0.00	\$0.00	0.0%
OPERATING SUPPLIES	\$182,500.00	\$992.25	\$992.25	0.5%
REPAIR/MAINT SUPPLIES/GASOLINE	\$158,000.00	\$39.29	\$39.29	0.0%
CONSUMABLE TOOLS/SUPPLIES	\$6,000.00	\$0.00	\$0.00	0.0%
SUB TOTAL	\$454,200.00	\$2,376.93	\$2,376.93	0.5%
BUILDING MATERIALS				
METAL PRODUCTS	\$2,500.00	\$0.00	\$0.00	0.0%
WOOD PRODUCTS	\$500.00	\$0.00	\$0.00	0.0%
RAW MATERIALS/RWY PAINT	\$20,000.00	\$0.00	\$0.00	0.0%
ELECT FIXTURES/RWY SIGNS	\$5,000.00	\$0.00	\$0.00	0.0%
ASPHALT/ASPHALT FILLER	\$25,000.00	\$0.00	\$0.00	0.0%
SUB TOTAL	\$53,000.00	\$0.00	\$0.00	0.0%
FIXED CHARGES				
INSURANCE/OTHER LOSSES	\$92,792.00	\$21,800.00	\$21,800.00	23.5%
CAPITAL OUTLAY				
CAPITAL EQUIPMENT	\$85,000.00	\$0.00	\$0.00	0.0%
CAPITAL IMPROVEMENTS	\$1,370,000.00	\$0.00	\$0.00	0.0%
SUB TOTAL	\$1,455,000.00	\$0.00	\$0.00	0.0%
TOTALS	\$4,385,520.00	\$160,265.75	\$160,265.75	3.7%

2020-2021 CWA Budget Summary YTD - January

	January YTD - 2021	January YTD - 2020	% CHANGE
Airfield	\$27,027	\$42,029	
Control Tower	\$0	\$0	
Hangar	\$12,157	\$11,834	
Maintenance Shop	\$0	\$0	
Net Lease	\$10,604	\$8,868	
Parking	\$36,400	\$98,718	
Terminal Area	\$90,529	\$69,651	
Misc.	\$0	\$30	
Total Revenues	\$176,717	\$231,130	-23.54%
Personal Services	\$129,276	\$138,115	
Contractual Services	\$6,812	\$2,626	
Supplies and Expense	\$2,377	\$28,691	
Building Materials	\$0	\$0	
Fixed Charges-Insurance	\$21,800	\$20,530	
Capital Outlay	\$0	\$0	
Total Expenses	\$160,266	\$189,962	-15.63%
Revenue over Expense	\$16,451	\$41,168	

**CENTRAL WISCONSIN AIRPORT
REVENUE 2021**

09-Apr-21

	BUDGET 2021	MONTH OF FEBRUARY	YEAR TO DATE	% OF BUDGET
5409-53 FUEL SALES	30,000	0	0	0.0%
5410-53 FUEL FLOWAGE	35,000	0	3,388	9.7%
5411-53 LANDING FEES	300,000	18,301	36,677	12.2%
5418-53 RAMP CHARGES	50,000	5,263	10,525	21.1%
AIRFIELD	415,000	23,564	50,591	12.2%
5422-56 UTILITIES	450	0	0	0.0%
CONTROL TOWER	450	0	0	0.0%
5412-55 RENT	100,000	1,620	13,777	13.8%
5422-55 UTILITIES	3,000	0	0	0.0%
HANGAR	103,000	1,620	13,777	13.4%
5497-57 LABOR-CWA	1,000	0	0	0.0%
5498-57 MATERIALS-CWA	0	0	0	0.0%
5499-57 MISC-CWA	2,000	0	0	0.0%
MAINTENANCE SHOP	3,000	0	0	0.0%
5412-54 RENT	30,000	2,655	5,310	17.7%
5414-54 FARM LAND RENT	84,000	0	0	0.0%
5417-54 HWY BILLBOARDS	9,500	0	0	0.0%
5422-54 UTILITIES	0	0	0	0.0%
5432-54 CORPORATE HANGAR	100,000	7,949	15,897	15.9%
NET LEASE	223,500	10,604	21,207	9.5%
5440-51 PARKING	900,000	36,295	72,695	8.1%
5412-52 RENT	970,000	75,370	159,413	16.4%
5416-52 ADVERTISING	20,000	575	2,650	13.3%
5422-52 UTILITIES	36,550	3,514	7,043	19.3%
5431-52 SECURITY	5,500	0	0	0.0%
5499-52 MISCELLANEOUS	23,000	2	885	3.8%
TERMINAL BUILDING	1,055,050	79,461	169,991	16.1%
TOTAL	2,700,000	151,544	328,261	12.2%
1210 SALES TAX DISCOUNT	0	0	13	
8110 INTEREST ON INVEST	30,000	0	0	
8310 SALE FIXED ASSETS	20,000	0	0	
8350 INS RECOV	0	0	0	
8400 OTHER MISC REV	0	0	0	
8413 WORKERS COMP REIMB	0	0	0	
GRAND TOTAL	2,750,000	151,544	328,274	11.9%
5419-53 PASSENGER FAC. CHGS.	200,000	14,639	31,029	15.5%
8110 PFC INTEREST	5,000	0	0	0.0%
TOTAL PASSENGER FACILITY CHGS.	205,000	14,639	31,029	15.1%
5420-52 CFC CAR RENTAL FEES	212,200	9,072	23,792	11.2%

**CENTRAL WISCONSIN AIRPORT
DISBURSEMENTS - FEBRUARY 2021**

	2021 BUDGET	THIS MONTH	2021 YTD	YTD % of BUDGET
PERSONAL SERVICES				
SALARIES	\$400,797.00	\$34,833.60	\$62,063.04	15.5%
WAGES	\$729,799.00	\$48,799.17	\$100,317.12	13.7%
EMPLOYEE BENEFITS	\$18,500.00	\$864.00	\$1,666.00	9.0%
EMPLOYER CONTRIBUTIONS	\$464,932.00	\$33,256.54	\$82,983.61	17.8%
SUB TOTAL	\$1,614,028.00	\$117,753.31	\$247,029.77	15.3%
CONTRACTUAL SERVICES				
PROFESSIONAL SERVICES	\$156,500.00	\$5,652.06	\$7,197.11	4.6%
UTILITY SERVICES	\$270,000.00	\$21,484.72	\$21,641.48	8.0%
REPAIR-MAINT/STREETS	\$10,000.00	\$0.00	\$0.00	0.0%
REPAIR-MAINT EQUIP/BUILDINGS	\$90,000.00	\$4,797.30	\$5,338.30	5.9%
CONTRACTUAL SERVICES	\$190,000.00	\$17,943.05	\$22,512.60	11.8%
SUB TOTAL	\$716,500.00	\$49,877.13	\$56,689.49	7.9%
SUPPLIES & EXPENSES				
OFFICE SUPPLIES	\$6,000.00	\$184.28	\$471.67	7.9%
ADVERTISING/MEMBERSHIP/DUES	\$83,100.00	\$1,050.00	\$2,108.00	2.5%
TRAVEL	\$18,600.00	\$1,973.30	\$1,973.30	10.6%
OPERATING SUPPLIES	\$182,500.00	\$24,878.77	\$25,871.02	14.2%
REPAIR/MAINT SUPPLIES/GASOLINE	\$158,000.00	\$19,871.09	\$19,910.38	12.6%
CONSUMABLE TOOLS/SUPPLIES	\$6,000.00	\$32.24	\$32.24	0.5%
SUB TOTAL	\$454,200.00	\$47,989.68	\$50,366.61	11.1%
BUILDING MATERIALS				
METAL PRODUCTS	\$2,500.00	\$148.33	\$148.33	5.9%
WOOD PRODUCTS	\$500.00	\$0.00	\$0.00	0.0%
RAW MATERIALS/RWY PAINT	\$20,000.00	\$0.00	\$0.00	0.0%
ELECT FIXTURES/RWY SIGNS	\$5,000.00	\$0.00	\$0.00	0.0%
ASPHALT/ASPHALT FILLER	\$25,000.00	\$0.00	\$0.00	0.0%
SUB TOTAL	\$53,000.00	\$148.33	\$148.33	0.3%
FIXED CHARGES				
INSURANCE/OTHER LOSSES	\$92,792.00	\$0.00	\$21,800.00	23.5%
CAPITAL OUTLAY				
CAPITAL EQUIPMENT	\$85,000.00	\$20,633.40	\$20,633.40	24.3%
CAPITAL IMPROVEMENTS	\$1,370,000.00	\$14,067.25	\$14,067.25	1.0%
SUB TOTAL	\$1,455,000.00	\$34,700.65	\$34,700.65	2.4%
TOTALS	\$4,385,520.00	\$250,469.10	\$410,734.85	9.4%

2020-2021 CWA Budget Summary YTD - February

	February YTD - 2021	February YTD - 2020	% CHANGE
Airfield	\$50,591	\$78,926	
Control Tower	\$0	\$0	
Hangar	\$13,777	\$18,131	
Maintenance Shop	\$0	\$0	
Net Lease	\$21,207	\$22,979	
Parking	\$72,695	\$211,870	
Terminal Area	\$169,991	\$155,205	
Misc.	\$13	\$30	
Total Revenues	\$328,274	\$487,141	-32.61%
Personal Services	\$247,030	\$272,072	
Contractual Services	\$56,689	\$46,116	
Supplies and Expense	\$50,367	\$79,145	
Building Materials	\$148	\$99	
Fixed Charges-Insurance	\$21,800	\$20,912	
Capital Outlay	\$34,701	\$0	
Total Expenses	\$410,735	\$418,344	-1.82%
Revenue over Expense	-\$82,461	\$68,797	

**CENTRAL WISCONSIN AIRPORT
REVENUE 2021**

09-Apr-21

	BUDGET 2021	MONTH OF MARCH	YEAR TO DATE	% OF BUDGET
5409-53 FUEL SALES	30,000	11,574	11,574	38.6%
5410-53 FUEL FLOWAGE	35,000	6,258	9,646	27.6%
5411-53 LANDING FEES	300,000	17,997	54,675	18.2%
5418-53 RAMP CHARGES	50,000	4,753	15,278	30.6%
AIRFIELD	415,000	40,582	91,173	22.0%
5422-56 UTILITIES	450	0	0	0.0%
CONTROL TOWER	450	0	0	0.0%
5412-55 RENT	100,000	12,594	26,371	26.4%
5422-55 UTILITIES	3,000	0	0	0.0%
HANGAR	103,000	12,594	26,371	25.6%
5497-57 LABOR-CWA	1,000	0	0	0.0%
5498-57 MATERIALS-CWA	0	0	0	0.0%
5499-57 MISC-CWA	2,000	0	0	0.0%
MAINTENANCE SHOP	3,000	0	0	0.0%
5412-54 RENT	30,000	0	5,310	17.7%
5414-54 FARM LAND RENT	84,000	24,006	24,006	28.6%
5417-54 HWY BILLBOARDS	9,500	0	0	0.0%
5422-54 UTILITIES	0	0	0	0.0%
5432-54 CORPORATE HANGAR	100,000	27,764	43,661	43.7%
NET LEASE	223,500	51,770	72,977	32.7%
5440-51 PARKING	900,000	51,929	124,624	13.8%
5412-52 RENT	970,000	81,065	240,478	24.8%
5416-52 ADVERTISING	20,000	450	3,100	15.5%
5422-52 UTILITIES	36,550	3,443	10,486	28.7%
5431-52 SECURITY	5,500	0	0	0.0%
5499-52 MISCELLANEOUS	23,000	2,927	3,812	16.6%
TERMINAL BUILDING	1,055,050	87,885	257,876	24.4%
TOTAL	2,700,000	244,760	573,021	21.2%
1210 SALES TAX DISCOUNT	0	0	13	
8110 INTEREST ON INVEST	30,000	0	0	
8310 SALE FIXED ASSETS	20,000	0	0	
8350 INS RECOV	0	0	0	
8400 OTHER MISC REV	0	0	0	
8413 WORKERS COMP REIMB	0	0	0	
GRAND TOTAL	2,750,000	244,760	573,034	20.8%
5419-53 PASSENGER FAC. CHGS.	200,000	20,538	51,567	25.8%
8110 PFC INTEREST	5,000	0	0	0.0%
TOTAL PASSENGER FACILITY CHGS.	205,000	20,538	51,567	25.2%
5420-52 CFC CAR RENTAL FEES	212,200	8,900	32,692	15.4%

**CENTRAL WISCONSIN AIRPORT
DISBURSEMENTS - MARCH 2021**

	2021 BUDGET	THIS MONTH	2021 YTD	YTD % of BUDGET
PERSONAL SERVICES				
SALARIES	\$400,797.00	\$34,630.40	\$96,693.44	24.1%
WAGES	\$729,799.00	\$32,216.43	\$132,533.55	18.2%
EMPLOYEE BENEFITS	\$18,500.00	\$0.00	\$1,666.00	9.0%
EMPLOYER CONTRIBUTIONS	\$464,932.00	\$32,526.83	\$115,510.44	24.8%
SUB TOTAL	\$1,614,028.00	\$99,373.66	\$346,403.43	21.5%
CONTRACTUAL SERVICES				
PROFESSIONAL SERVICES	\$156,500.00	\$5,405.32	\$12,602.43	8.1%
UTILITY SERVICES	\$270,000.00	\$40,259.12	\$61,900.60	22.9%
REPAIR-MAINT/STREETS	\$10,000.00	\$992.15	\$992.15	9.9%
REPAIR-MAINT EQUIP/BUILDINGS	\$90,000.00	\$12,111.90	\$17,450.20	19.4%
CONTRACTUAL SERVICES	\$190,000.00	\$11,377.33	\$33,889.93	17.8%
SUB TOTAL	\$716,500.00	\$70,145.82	\$126,835.31	17.7%
SUPPLIES & EXPENSES				
OFFICE SUPPLIES	\$6,000.00	\$892.75	\$1,364.42	22.7%
ADVERTISING/MEMBERSHIP/DUES	\$83,100.00	\$4,217.00	\$6,325.00	7.6%
TRAVEL	\$18,600.00	\$986.65	\$2,959.95	15.9%
OPERATING SUPPLIES	\$182,500.00	\$32,864.48	\$58,735.50	32.2%
REPAIR/MAINT SUPPLIES/GASOLINE	\$158,000.00	\$21,528.55	\$41,438.93	26.2%
CONSUMABLE TOOLS/SUPPLIES	\$6,000.00	\$256.68	\$288.92	4.8%
SUB TOTAL	\$454,200.00	\$60,746.11	\$111,112.72	24.5%
BUILDING MATERIALS				
METAL PRODUCTS	\$2,500.00	\$40.09	\$188.42	7.5%
WOOD PRODUCTS	\$500.00	\$0.00	\$0.00	0.0%
RAW MATERIALS/RWY PAINT	\$20,000.00	\$0.00	\$0.00	0.0%
ELECT FIXTURES/RWY SIGNS	\$5,000.00	\$0.00	\$0.00	0.0%
ASPHALT/ASPHALT FILLER	\$25,000.00	\$0.00	\$0.00	0.0%
SUB TOTAL	\$53,000.00	\$40.09	\$188.42	0.4%
FIXED CHARGES				
INSURANCE/OTHER LOSSES	\$92,792.00	\$0.00	\$21,800.00	23.5%
CAPITAL OUTLAY				
CAPITAL EQUIPMENT	\$85,000.00	\$0.00	\$20,633.40	24.3%
CAPITAL IMPROVEMENTS	\$1,370,000.00	\$9,000.00	\$23,067.25	1.7%
SUB TOTAL	\$1,455,000.00	\$9,000.00	\$43,700.65	3.0%
TOTALS	\$4,385,520.00	\$239,305.68	\$650,040.53	14.8%

2020-2021 CWA Budget Summary YTD - March

	March YTD - 2021	March YTD - 2020	% CHANGE
Airfield	\$91,173	\$135,207	
Control Tower	\$0	\$0	
Hangar	\$26,371	\$25,358	
Maintenance Shop	\$0	\$184	
Net Lease	\$72,977	\$72,615	
Parking	\$124,624	\$310,762	
Terminal Area	\$257,876	\$287,229	
Misc.	\$13	\$708	
Total Revenues	\$573,034	\$832,063	-31.13%
Personal Services	\$346,403	\$407,312	
Contractual Services	\$126,835	\$138,520	
Supplies and Expense	\$111,113	\$150,001	
Building Materials	\$188	\$469	
Fixed Charges-Insurance	\$21,800	\$20,912	
Capital Outlay	\$43,701	\$30,300	
Total Expenses	\$650,040	\$747,514	-13.04%
Revenue over Expense	-\$77,006	\$84,549	

CARES Act Summary
as of 4/13/2021

Item	CARES Act	State Aid (80/20)	DELPHI Paid Date	DELPHI Paid Amount
<i>Payroll</i>				
2020 Payroll - 1/26/2020 thru 7/25/2020	\$ 746,063.59		9/24/2020	\$ 746,063.59
2020 Payroll - 7/26/2020 thru 11/28/2020	\$ 490,136.41		1/5/2021	\$ 490,136.41
<i>Debt Service</i>				
2020 Debt Service	\$ 534,697.00		12/23/2020	\$ 534,697.00
<i>Major Operating Expenses</i>				
ARFF Truck Foam Test Cart	\$ 7,010.00	\$ 28,040	9/16/2020	\$ 7,010.00
CWA Drive and Parking Lot Asphalt Seal Coat	\$ 58,142.50		9/11/2020	\$ 58,142.50
Runway Broom Bristle Stock for 2020/2021 Winter	\$ 17,233.00		9/11/2020	\$ 17,233.00
Pickup Truck CWA 5	\$ 34,003.00		9/16/2020	\$ 34,003.00
Hand-held FM Radios	\$ 38,008.68		9/11/2020	\$ 38,008.68
FBO Roof/Office Repairs	\$ 15,604.00		2/8/2021	\$ 15,604.00
Parking Lot Revenue Control Upgrade - Equipment Only	\$ 126,216.00		2/9/2021	\$ 126,216.00
Center Terminal Elevator Repair	\$ 13,808.64		2/4/2021	\$ 13,808.64
	\$ 2,080,922.82	\$ 28,040.00		\$ 2,080,922.82

Total CARES Grant Funding \$ 3,881,225.00
Balance of CARES Grant \$ 1,800,302.18