

**CENTRAL WISCONSIN JOINT AIRPORT BOARD MEETING**  
*Conference Room B – East Terminal Upper Level, Mosinee, Wisconsin*  
*May 17, 2019, 8:00 a.m.*

- 1) Call to Order by Chair Jim Zdroik at 8:00 a.m.
  - a) Pledge of Allegiance
- 2) Approval of Minutes of the April 19, 2019 Board Meeting
- 3) Public Comment Period: 15-minute time limit
- 4) Wisconsin Aviation Conference Review
- 5) Staff Reports
  - a) Director Report
    - i) Quarterly Performance Report
    - ii) Statistics – April 2019
    - iii) Flight Schedule
    - iv) Air Service Update
    - v) Legislative Update
    - vi) Blind Rooster Update
    - vii) Other Items of Interest
  - b) Operations and Maintenance Report
    - i) Never Forgotten Honor Flight
    - ii) TSA Inspection
    - iii) Personnel Update
    - iv) Other Items of Interest
  - c) Financial Reports
    - i) Revenues and Expenses – April 2019
    - ii) Agricultural Land Lease Summary
    - iii) Other Items of Interest
  - d) Project Reports
    - i) Concourse Renovations
    - ii) Runway 17/35 Reconstruction and Length Justification
    - iii) Warbird Rendezvous Update
    - iv) Other Items of Interest
- 6) Adjournment
- 7) Next Meeting Date: June 21, 2019 at 8:00 a.m.

*Any person planning to attend this meeting who needs some type of special accommodation to participate should call the County Clerk's Office at 715-261-1500 or e-mail [infomarathon@co.marathon.wi.us](mailto:infomarathon@co.marathon.wi.us) one business day before the meeting.*

**CENTRAL WISCONSIN JOINT AIRPORT BOARD MEETING**  
**CENTRAL WISCONSIN AIRPORT TERMINAL**  
**Conference Room B – East Terminal Upper Level, Mosinee, Wisconsin**  
**April 19, 2019 - 8:00 a.m.**

Airport Board:	Jim Zdroik, Chair John Durham Jeff Zriny Dave Ladick	Sara Guild, Vice Chair Leonard Bayer Lonnie Krogwold
Staff:	Brian Greffe, Airport Director Dave Drozd, Finance Jim Olson, Director of Ops & Maintenance	Mark Cihlar, Planning & Development Julie Ulrick, Badging Coordinator Jim Wood, Maintenance Supervisor
Visitors:	Randy Van Natta, Becher Hoppe Andrew Remstad, Jviation Mike Reilly, Oakwells	Karl Kemper, Becher Hoppe Victor Montemayor, Jviation Jim Warsaw, MCDEVCO

Meeting called to order by Chair Zdroik at 8:00 a.m.

***Motion by Ladick, second by Zriny to approve the minutes of the January 18, 2019 board meeting. Motion carried unanimously.***

**Public Comment:** None.

**Review and Possible Action on Concourse Design and Material Selection:**

Jviation presented a 3D rendering of the concourse design project illustrating flooring schemes, concession area layout, gate area layout and restrooms. The Blind Rooster Café + Market renovations will include a kitchen buildout with improved ventilation and hard flooring material that will extend into the concession service and restroom areas. Restroom concepts have two-tone tile on the walls, combination hand wash/dry units for a paper-free environment, baby changing stations and a separate family restroom. Counter-height business work stations will be installed with plenty of charging outlets and lounge style seating areas will be located at the north and south ends of the concourse. Suggestions by the Business Advisory Committee were reviewed, with one suggestion being the addition of a children's play area. Space will be reserved for a possible children's play or game area for families to enjoy.

8:30am – Chair Zdroik left for an appointment, Guild assumed the Chair position.

Several carpet designs were reviewed with preference going to a diamond center terrazzo walkway with solid gate area carpeting similar to the terminal area. A suggestion from the Business Advisory Committee meeting to analyze sound levels due to increased hard flooring surfaces will be conducted by Jviation. The arched wood ceiling above the concession area is expected to aid in sound reduction. Three privacy rooms would be installed by the north lounge area, possibly replacing gate one. Use of gate one would still be available. Gate podiums and back walls would incorporate a wooden element and gate number signage could remain banners or be incorporated into the back wall area. The Board preferred incorporating gate numbers into back wall over banners. The Business Advisory Committee recommended seating with fixed arm rests and charging stations for convenience. Advertising opportunities would be available at various locations throughout concourse. Staff feels they have good direction from the Board to move forward with design and material selection.

**Review and Possible Action on Resolution for Passenger Facility Charge Application #5:**

Passenger Facility Charge (PFC) Application #5 is for the continuation of collecting PFCs at \$4.50 per enplaned passenger on ticket purchases. PFC projects include runway 17/35 reconstruction, the purchase of additional snow

removal equipment, land acquisition of a 30 acre parcel, and PFC administration fees. Approving the resolution only approves collection of PFC funds if the project moves forward, but does not approve actual projects. ***Motion by Ladick, second by Krogwold to approve Passenger Facility Charge Application #5 as presented. Motion carried unanimously.***

#### **Staff Reports:**

##### **Director Report – Brian Grefe:**

Statistics – February & March 2019 – Enplanements continue to do very well with a 7.9% increase in February and a 17% increase in March. Year-to-date enplanements end March with a 13% increase. Landings are up 25% on the year with cancellations down 33% for March. Load factors for the months ranged from 73.3% to 89.9%.

Flight Schedule – The first Honor Flight of the year on April 8<sup>th</sup> went very well and the second is scheduled for May 13<sup>th</sup>. The flight schedule has returned to 11 daily flights with five Delta, three American and three United departures.

Air Service Update – Grefe attended the Mead & Hunt Air Service conference in March where airline focus was on the economy and the possibility of a market correction coming off the longest bull market in US history. United's emphasis will be on weekly schedule consistency, bringing a full schedule of three flights throughout the week and year. Delta pulled back a MSP flight from December through the end of February, but are anticipating remaining at three flights throughout that timeframe in 2020. American is very happy with their performance and are the most open to adding an additional market. Low cost carriers are not looking to expand into smaller markets at this time.

Legislative Update – Many letters of support were sent by House and Senate members to both Senate appropriations leaders and the House Transportation Appropriations Subcommittee supporting full and dedicated funding of the contract tower program. The House Transportation and Infrastructure Committee has approved a proposal to increase AIP funding from \$3.35 billion to \$4 billion annually, with an added provision to provide funding for the FAA during a government shutdown.

Other Items of Interest – Another TSA PreCheck enrollment event has been scheduled at CWA June 10<sup>th</sup> – 14<sup>th</sup>. The event will be promoted through e-mail notifications and on social media. The Blind Rooster will be holding an Easter buffet and have 175 reservations to date. They also plan to have an Easter bunny onsite and an Easter egg hunt.

##### **Operations and Maintenance Report – Jim Olson:**

Winter Operations – Winter operations went well this year and airport runways remained open throughout all snow events.

Personnel Update – One part-time maintenance position remains open and staff will continue to search for qualified candidates.

Other Items of Interest – More surplus equipment has been sold, bringing in a total of \$16,000. Crews are preparing for landscaping and summer maintenance.

##### **Financial Reports – Dave Drozd:**

Revenues and Expenses – March revenues are on track at 21.5% of budget and farm land rental payments are starting to come in, which will be additional revenues from the budgeted amount. PFCs end the month at 26.9% and CFCs end at 18.1%. Car rentals typically see increased activity in the summer months. March disbursements are on track at 27.1% of budget, with supplies and expenses high at 45.2% from excessive snow and freezing rain control, but are expected to level off in the summer months. Capital equipment reflects the purchase of a pickup truck and year to date numbers will be added to revenue and disbursement reports for comparison to the prior year.

PFC Update – An airline consultation meeting has been scheduled for May 8<sup>th</sup> to discuss PFC application #5, allowing airlines an opportunity to comment on the application.

Other Items of Interest – Marathon County auditors will be onsite next week. The Wisconsin Aviation Conference will be held in Green Bay this year and rooms are still available if additional Board members are interested in attending. The physical address of the Airport Administration Office has officially been changed to 100 CWA Dr. Suite 227.

**Project Reports – Mark Cihlar:**

Runway 17/35 Reconstruction – The project is in the preliminary design phase and exploratory soil boring work along the runway center line will begin in two weeks.

Land Project – State funding has been approved for acquiring the 30 acre landlocked parcel and the process to obtain FAA funding will begin.

Other Items of Interest – In addition to land acquisition funding, the State has also approved funding for fire rescue gear, as well as additional personal protective equipment.

***9:59 a.m. Motion by Zriny, second by Bayer to adjourn. Motion carried unanimously.***

The next regular session of the Board is scheduled for May 17, 2019 at 8:00 a.m.

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Julie Ulrick, Recording Secretary

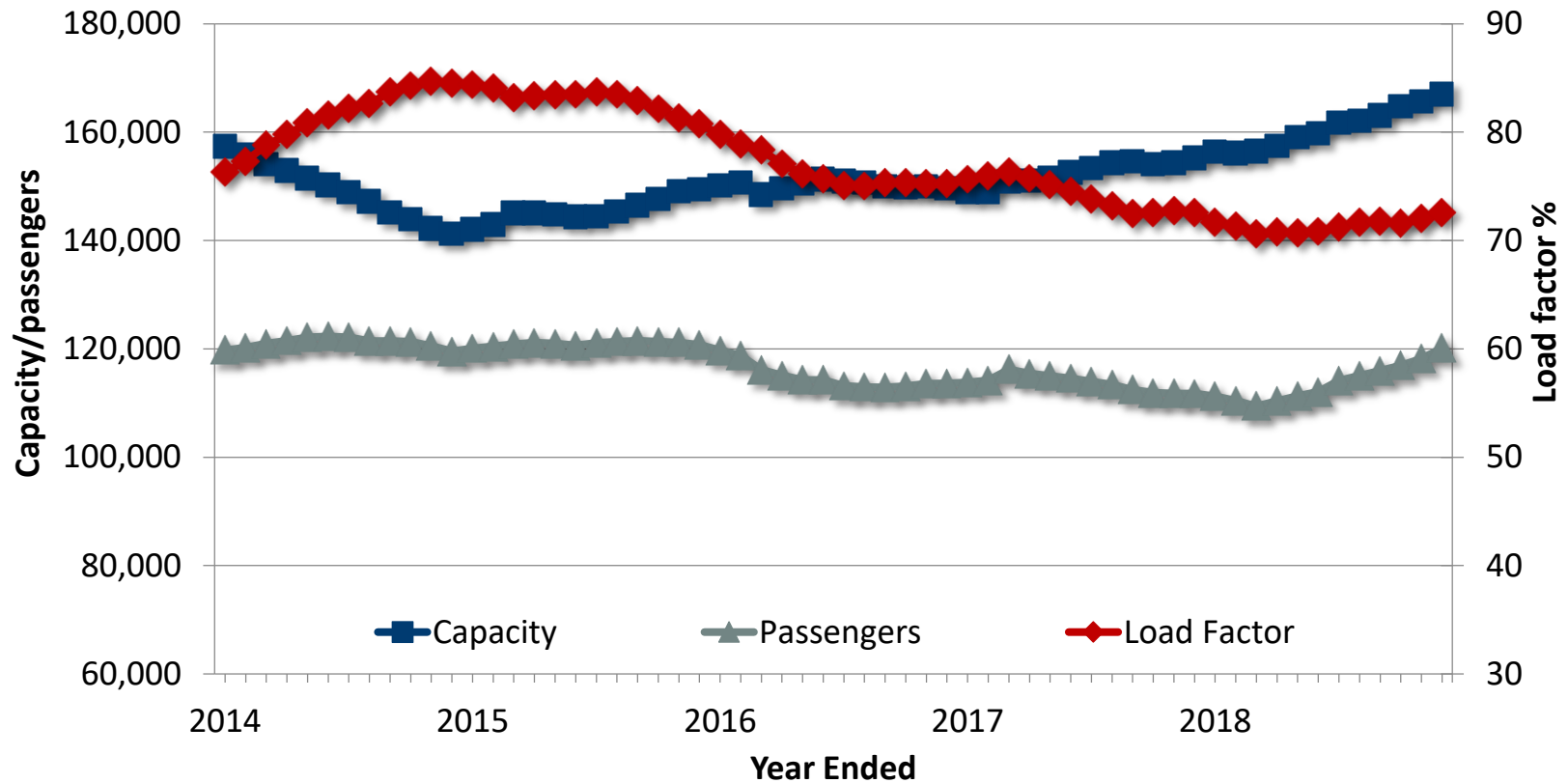


# **Central Wisconsin Airport (CWA)**

## **Quarterly Performance Report**

Year Ended Q4 2018

# Traffic/Capacity Trends



**YE December 2018 year-over-year capacity and onboard passengers were up 8%, resulting in the average load factor being flat.**

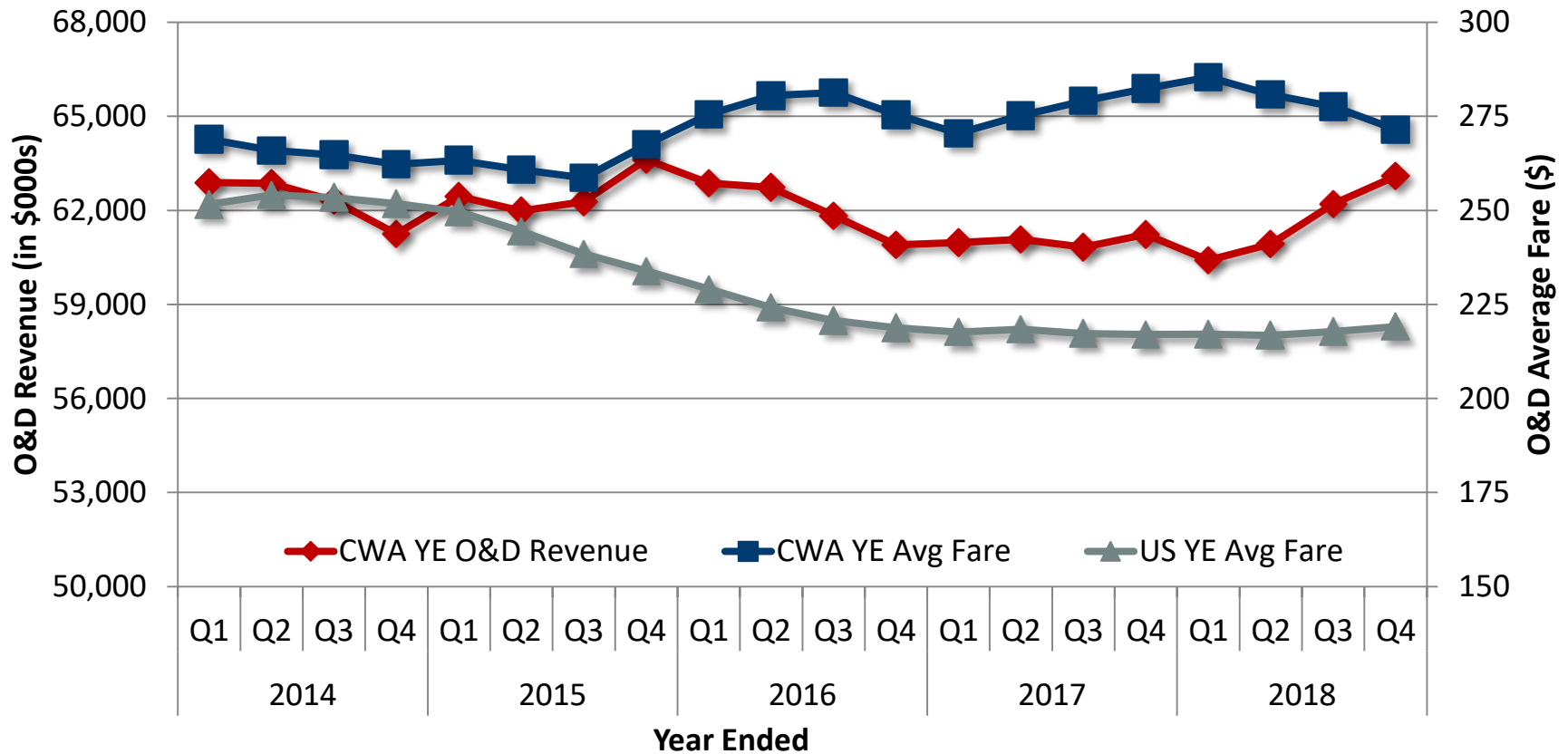
# Top O&D Markets

Rank	Destination	O&D Passengers	O&D Revenue (\$)	Average Fare (\$)	YOY % Change		
					Pax	Rev	Fare
1	Chicago, IL (ORD)	11,042	1,991,509	180	20%	5%	(12%)
2	Orlando, FL (MCO)	6,227	1,401,586	225	2%	2%	0%
3	Detroit, MI	6,156	1,361,514	221	15%	9%	(5%)
4	Boston, MA	6,066	1,307,994	216	16%	1%	(13%)
5	Dallas, TX (DFW)	5,748	1,439,527	250	2%	1%	(1%)
6	Denver, CO	5,675	1,286,869	227	9%	7%	(2%)
7	Las Vegas, NV	5,615	1,283,707	229	1%	(5%)	(6%)
8	New York, NY (LGA)	5,509	1,267,863	230	13%	10%	(2%)
9	Atlanta, GA	5,383	1,460,720	271	12%	(0%)	(11%)
10	Los Angeles, CA	5,307	1,474,870	278	2%	2%	0%
11	Phoenix, AZ (PHX)	5,252	1,435,379	273	(4%)	4%	8%
12	Fort Myers, FL	4,223	985,713	233	27%	28%	0%
13	Charlotte-Douglas, NC	4,126	1,121,190	272	38%	30%	(6%)
14	San Francisco, CA	4,126	1,147,896	278	(7%)	(14%)	(7%)
15	Houston, TX (IAH)	4,026	1,062,867	264	(9%)	(7%)	3%
16	Seattle, WA	3,909	1,041,704	266	(5%)	(15%)	(11%)
17	Philadelphia, PA	3,898	1,055,281	271	44%	24%	(14%)
18	Tampa, FL	3,885	921,607	237	6%	5%	(1%)
19	Washington, DC (DCA)	3,847	917,215	238	(5%)	(5%)	1%
20	Nashville, TN	3,735	887,813	238	8%	7%	(1%)
<b>Total All Markets</b>		<b>232,407</b>	<b>63,096,961</b>	<b>271</b>	<b>7%</b>	<b>3%</b>	<b>(4%)</b>

- Overall, passengers and revenue were up 7% and 3%, respectively.
- Several markets including ORD, DTW, BOS, LGA, ATL, RSW, CLT and PHL experienced double-digit passenger increases.

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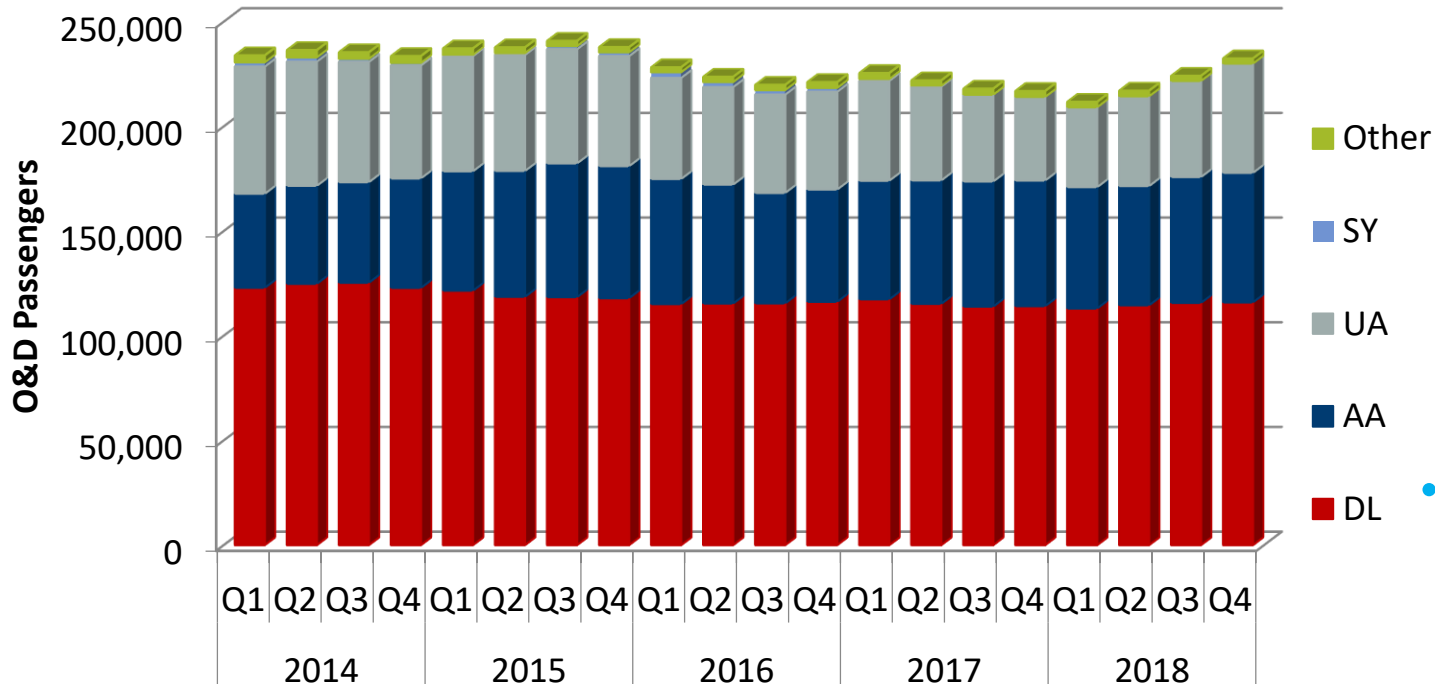
# Revenue/Fare Trends



- CWA fares decreased \$7 to \$271 in the latest year-ended period.
- Fares were \$52 higher than the U.S. average (versus \$60 in prior period).



# O&D Passenger Market Share



- DL is the market share leader with a 50% share.
- DL lost 2% points of share to UA in the latest year-ended period.

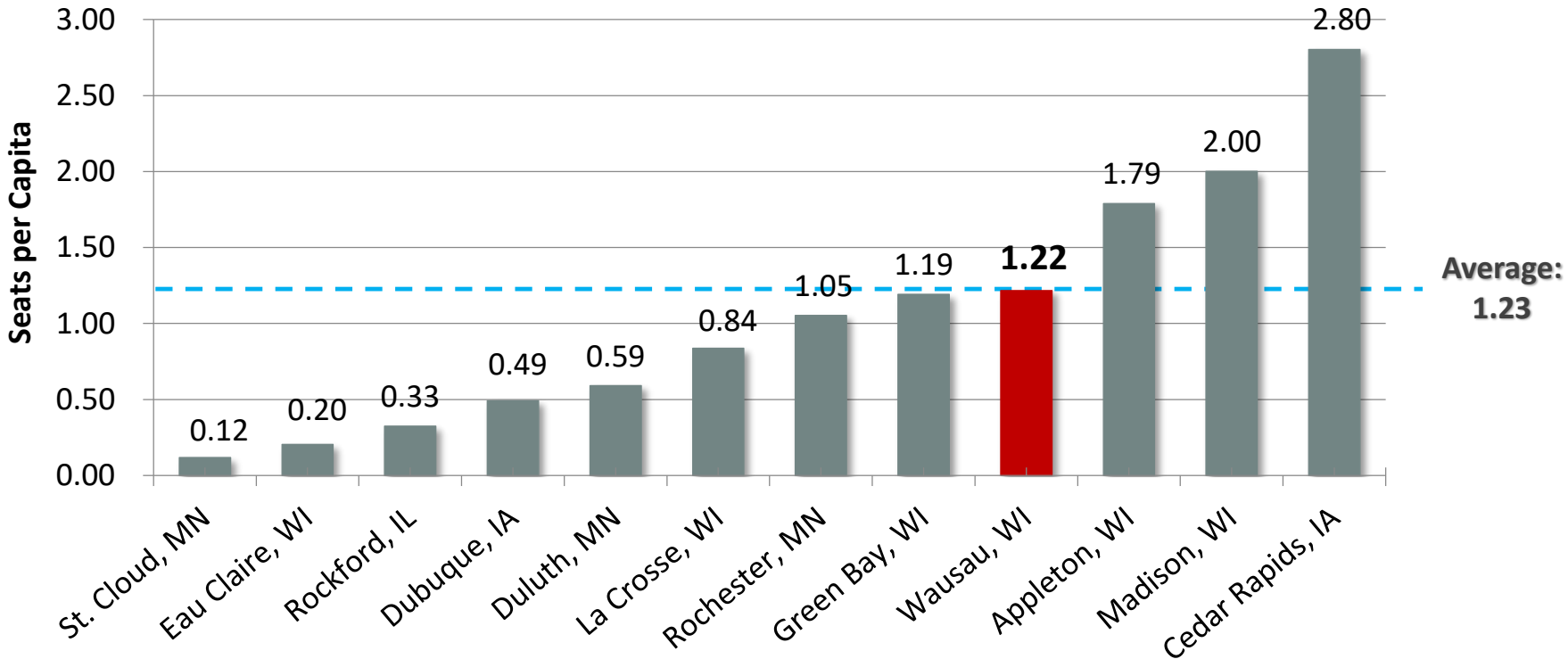
Year	Quarter	Airline Market Share				
		DL	AA	UA	SY	Other
2017	Q1	52%	25%	21%	1%	1%
	Q2	52%	27%	20%	0%	1%
	Q3	52%	28%	19%	0%	1%
	Q4	53%	28%	18%	0%	1%
2018	Q1	54%	27%	18%	0%	1%
	Q2	53%	26%	20%	0%	1%
	Q3	52%	27%	20%	0%	1%
	<b>Q4</b>	<b>50%</b>	<b>27%</b>	<b>22%</b>	<b>0%</b>	<b>1%</b>

# Forward Looking Schedule

Destination	Airline	YOY Change – Average Weekly Flights/Seats											
		Jun 2019		Jul 2019		Aug 2019		Sep 2019		Oct 2019		Nov 2019	
		#	Chg	#	Chg	#	Chg	#	Chg	#	Chg	#	Chg
<b>Flights</b>													
Chicago, IL (ORD)	American	19	1	19	0	19	0	19	0	19	0	19	0
	United	20	1	19	1	20	6	20	6	21	3	21	3
Detroit, MI	Delta	13	(0)	13	1	13	0	13	0	13	0	12	(0)
Minneapolis, MN	Delta	20	(0)	19	0	20	(0)	20	0	19	(0)	19	1
<b>Total</b>		<b>71</b>	<b>1</b>	<b>70</b>	<b>2</b>	<b>72</b>	<b>6</b>	<b>71</b>	<b>7</b>	<b>72</b>	<b>3</b>	<b>71</b>	<b>3</b>
<b>Seats</b>													
Chicago, IL (ORD)	American	945	35	960	11	971	0	957	23	960	11	933	0
	United	1,003	41	960	34	982	282	980	303	1,050	158	1,050	128
Detroit, MI	Delta	642	(12)	644	45	666	11	642	12	667	23	746	116
Minneapolis, MN	Delta	980	(23)	948	0	994	(11)	992	12	948	(11)	945	35
<b>Total</b>		<b>3,570</b>	<b>41</b>	<b>3,511</b>	<b>90</b>	<b>3,613</b>	<b>282</b>	<b>3,570</b>	<b>350</b>	<b>3,625</b>	<b>182</b>	<b>3,675</b>	<b>280</b>

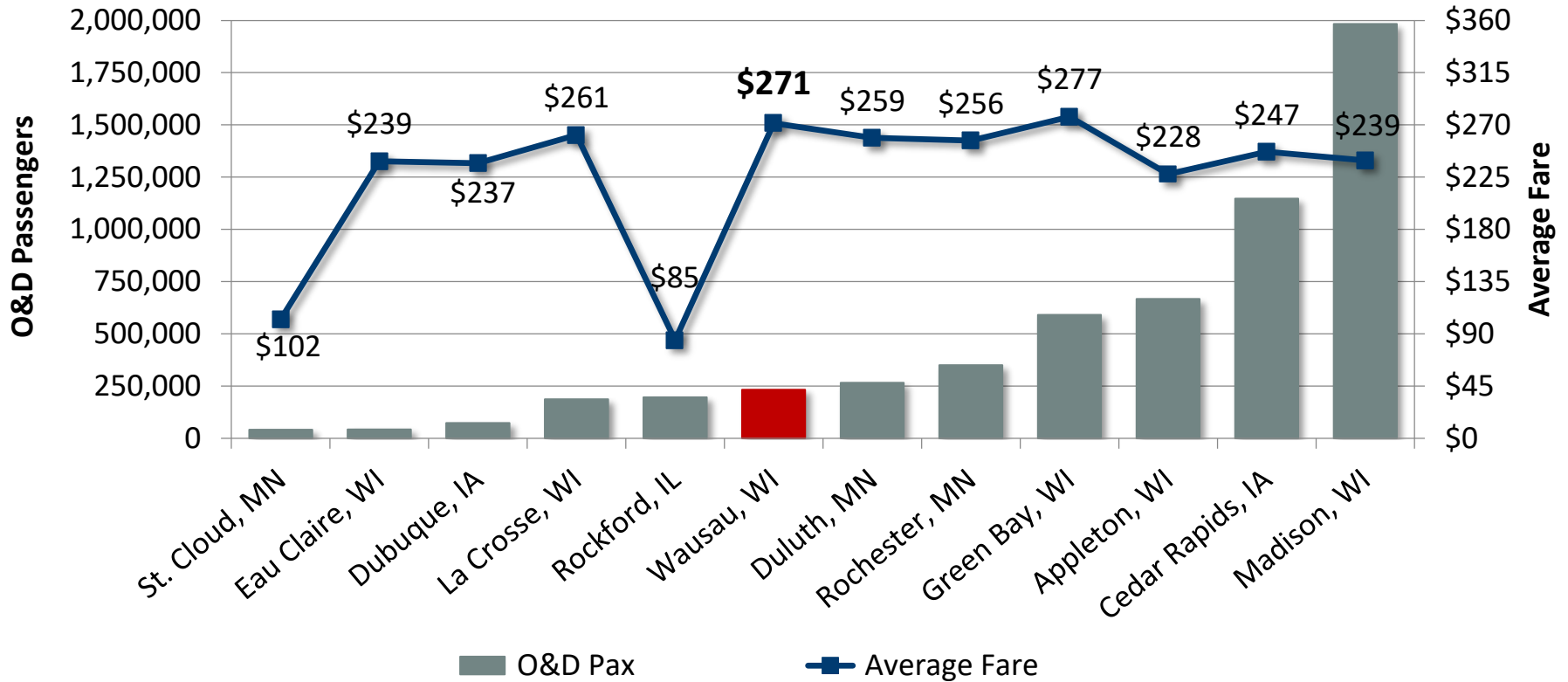
- Year-over-year flights and seats are increasing in all months from June 2019 through November 2019.
- Overall, for the 6-month period from June 2019 through November 2019, flights are expected to be up 5% year-over-year while seats are expected to be up 6%.

# Seats Per Capita Comparisons



- CWA's seats per capita was basically at the compare market average and above most other compare markets.
- CWA's seats per capita increased from 1.19 to 1.22 in the latest year-ended period.

# O&D Passenger/Airfare Comparisons



**CWA's average fare was the 2<sup>nd</sup> highest among compare markets but was still in line with other markets with the exception of St. Cloud and Rockford which have the majority of service on Allegiant.**

# Year-Over-Year Comparisons

Airport	2018 MSA Population	YE Q4 2018			YOY Change		
		# of Nonstop Destinations	O&D Pax	Seats	# of Nonstop Destinations	O&D Pax	Seats
Dubuque, IA	97,499	1	73,210	47,850	0	(4.4%)	(3.7%)
<b>Wausau, WI</b>	<b>137,184</b>	<b>3</b>	<b>232,407</b>	<b>166,993</b>	<b>0</b>	<b>7.2%</b>	<b>7.6%</b>
La Crosse, WI	138,831	2	187,296	116,290	0	10.3%	11.0%
Eau Claire, WI	169,972	1	42,160	34,825	0	3.0%	4.7%
St. Cloud, MN	200,885	2	40,186	23,760	0	4.0%	2.4%
Rochester, MN	221,370	3	350,202	233,252	0	26.5%	18.9%
Appleton, WI	238,417	10	667,378	426,411	2	23.4%	16.7%
Cedar Rapids, IA	271,063	14	1,147,636	759,917	1	4.8%	2.7%
Duluth, MN	280,518	2	265,202	165,632	0	12.2%	14.4%
Green Bay, WI	322,940	4	590,975	384,821	0	12.2%	10.0%
Rockford, IL	342,772	5	196,485	111,448	0	3.1%	(12.5%)
Madison, WI	662,071	18	1,983,502	1,325,842	5	10.7%	14.3%

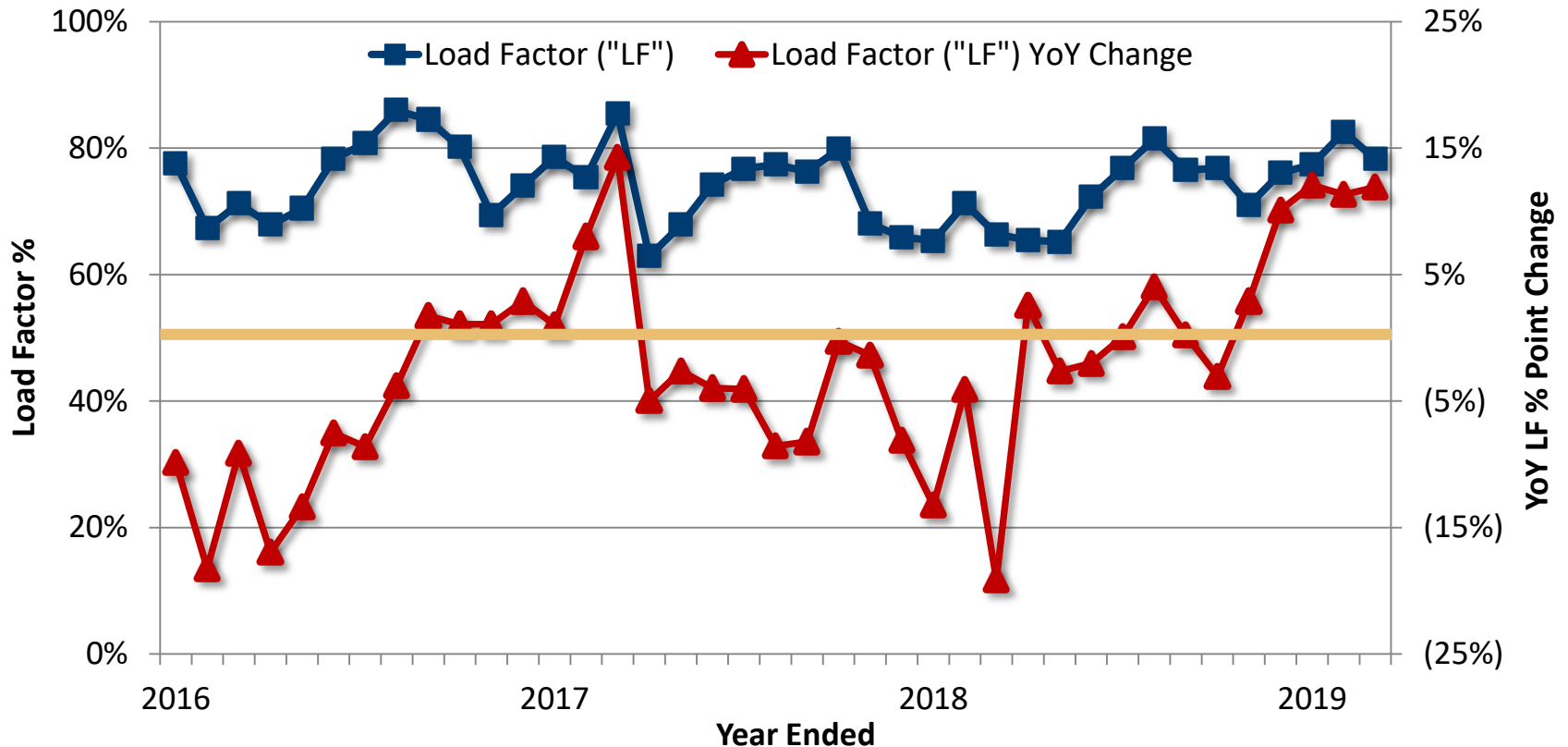
**CWA had the 7<sup>th</sup> highest increase in seats (+7.6%) among compare markets helping to drive a 7.2% increase in O&D passengers.**

# Load Factor Trends

Destination	Airline	2016				2017				2018				YOY Q4 Change	
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	'18 vs '16	'18 vs '17
Chicago, IL (ORD)	American	62	69	83	74	73	63	71	70	60	66	73	72	(2.0)	2.1
	United	67	69	83	66	63	58	67	58	51	58	75	71	4.5	12.4
Detroit, MI	Delta	74	78	81	81	80	74	79	80	77	76	82	83	1.7	2.6
Minneapolis, MN	Delta	77	80	86	85	82	74	77	79	78	76	80	79	(5.7)	(0.4)
<b>Average Load Factor</b>		<b>70</b>	<b>75</b>	<b>83</b>	<b>73</b>	<b>75</b>	<b>68</b>	<b>74</b>	<b>73</b>	<b>67</b>	<b>69</b>	<b>78</b>	<b>76</b>	<b>3.5</b>	<b>3.2</b>

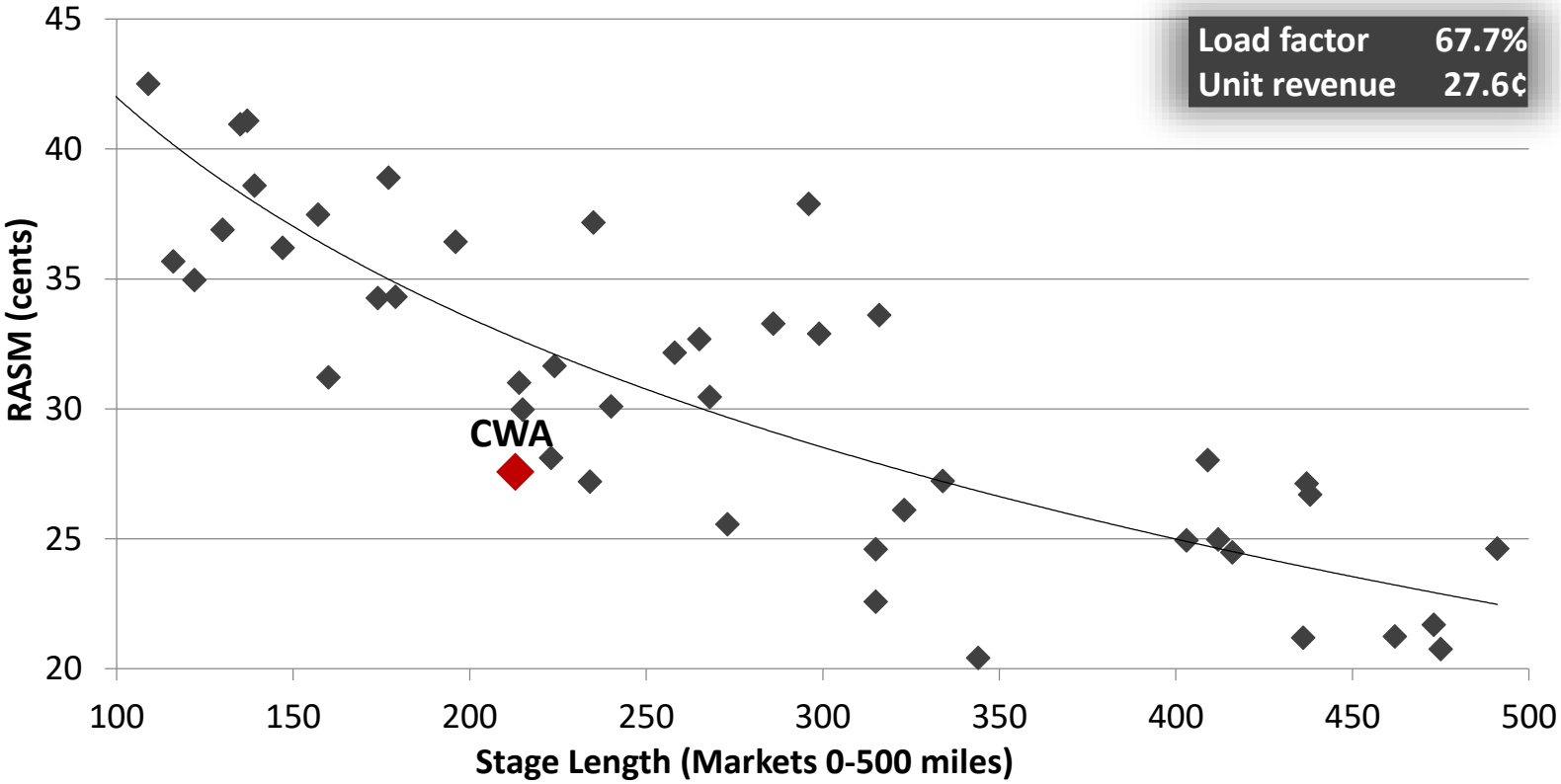
- Load factors were up year-over-year in Q4 2018 versus Q4 2017 in all markets except DL-MSP which experienced a small 0.4% point decline.
- Overall, the market average load factor was up 3.2% points.

# Enplanement "LF" and YOY Change



- Load factors were up 11.7% points in the first 3 months of 2019 versus the same prior year period.
- Enplanements were up 12.9% on a 3.8% decrease in seat capacity.

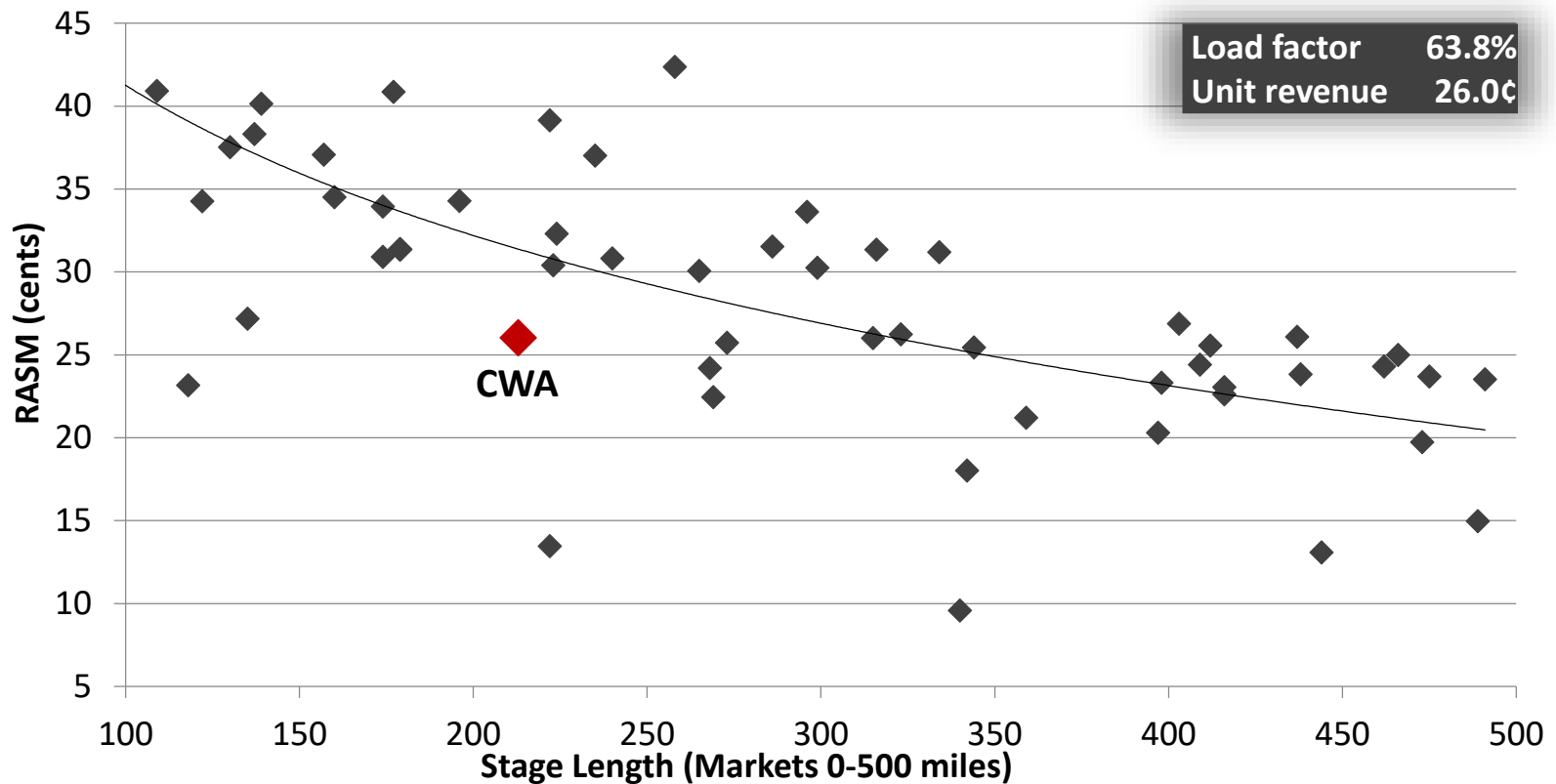
# AA-ORD RASM Performance



**CWA's ORD RASM and load factor were below AA's average (market load factor average of 83.2%).**

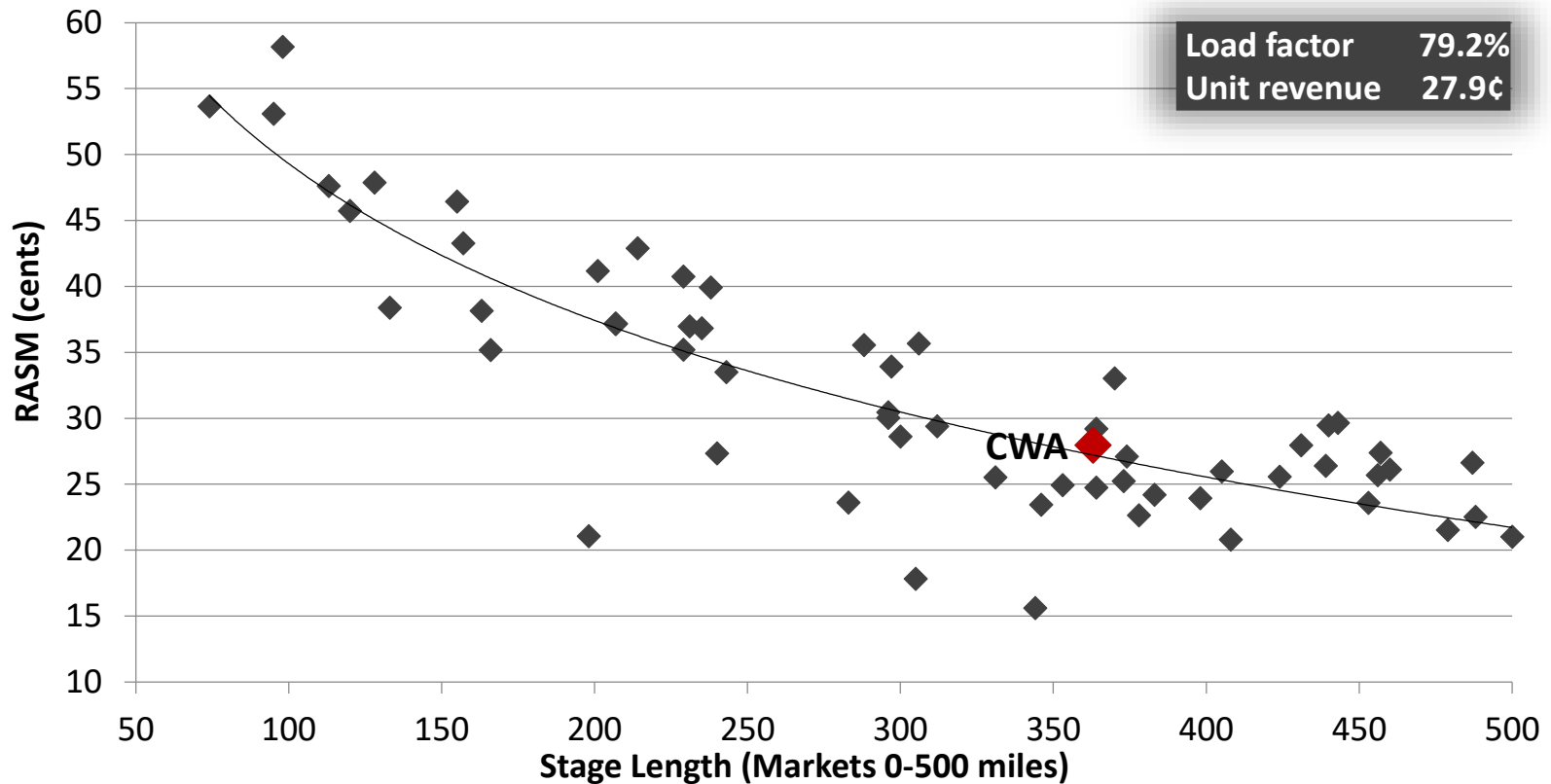


# UA-ORD RASM Performance



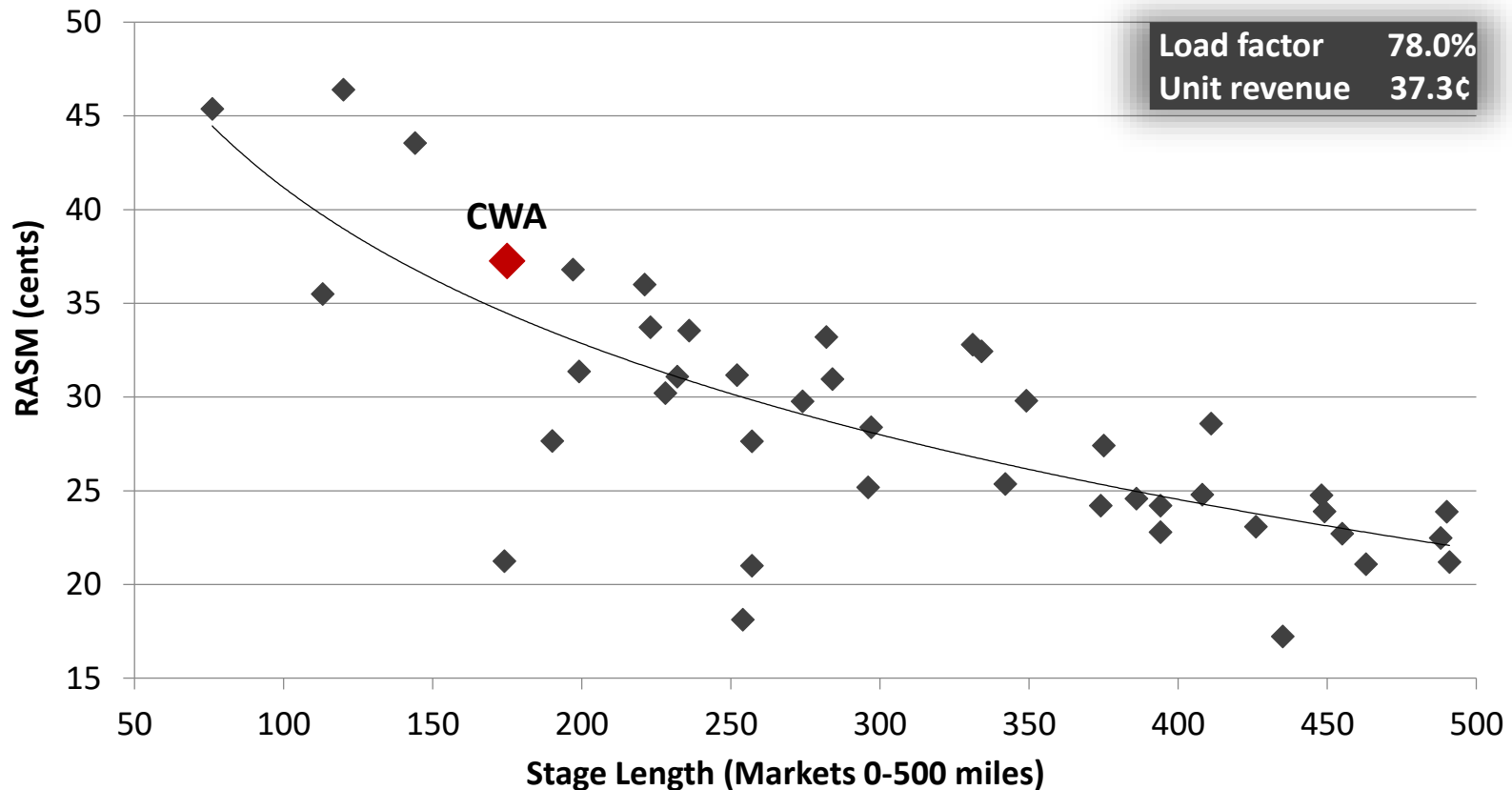
**CWA's ORD RASM and load factor were below UA's average (market load factor average of 84.6%).**

# DL-DTW RASM Performance



**CWA's DTW RASM was at DL's average,  
while CWA's load factor was below DL's DTW average of 85.1%.**

# DL-MSP RASM Performance



**CWA's MSP RASM was above DL's average, while CWA's load factor was below DL's MSP average of 85.2%.**

# RASM Trends

Destination	Airline	2016				2017				2018				YOY Q4 Change	
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	'18 vs '16	'18 vs '17
Chicago, IL (ORD)	American	29.2	32.0	34.8	29.5	29.8	30.9	31.5	28.9	23.9	28.4	31.5	26.5	(10%)	(8%)
	United	26.7	28.0	31.5	26.0	24.6	28.1	30.3	25.2	23.1	23.5	30.1	27.4	6%	9%
Detroit, MI	Delta	25.8	26.1	27.7	26.1	25.6	27.8	27.7	27.5	26.8	27.6	30.1	27.2	4%	(1%)
Minneapolis, MN	Delta	37.1	37.5	39.8	37.4	35.9	38.9	37.9	37.6	38.0	36.9	38.7	35.3	(6%)	(6%)
<b>Total Average</b>		<b>29.3</b>	<b>30.5</b>	<b>32.9</b>	<b>29.3</b>	<b>28.6</b>	<b>31.2</b>	<b>31.6</b>	<b>29.6</b>	<b>27.5</b>	<b>28.8</b>	<b>32.5</b>	<b>28.7</b>	<b>(2%)</b>	<b>(3%)</b>

- RASM was down in all markets in the 4<sup>th</sup> quarter year-over-year with the exception of UA-ORD which experienced a 9% increase.
- AA-ORD and DL-MSP experienced the largest declines in RASM of 8% and 6%, respectively.
- Overall, RASM was down 3% in the CWA market.

# Thank You.

## For additional information, contact:

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Project Manager, Air Service Consulting

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Phone: (270) 210-6430

*Please be aware that International origin and destination data is restricted to internal purposes only and that any disclosure of the restricted data must be pre-approved in writing by the Department of Transportation.*



**CENTRAL WISCONSIN AIRPORT STATISTICAL REPORT  
SUMMARY - APRIL 2018- 2019**

14-May-19

	2018 MONTH	2019 MONTH	% CHGE. 18-19	2018 Y-T-D	2019 Y-T-D	% CHGE. 18-19
ACTUAL LANDINGS						
AMERICAN	75	74	-1.3%	314	289	-8.0%
UNITED	76	86	13.2%	249	264	6.0%
DELTA	137	139	1.5%	497	485	-2.4%
CHARTERS	4	3	-25.0%	8	8	0.0%
<b>TOTAL OPERATIONS</b>	<b>584</b>	<b>604</b>	<b>3.4%</b>	<b>2,136</b>	<b>2,092</b>	<b>-2.1%</b>
<b>ATCT OPERATIONS</b>	<b>1,072</b>	<b>1,070</b>	<b>-0.2%</b>	<b>3,970</b>	<b>3,700</b>	<b>-6.8%</b>
AIRLINE CANCELLATIONS						
AMERICAN	2	5	150.0%	14	35	150.0%
UNITED	1	3	200.0%	8	23	187.5%
DELTA	6	3	100.0%	12	12	0.0%
<b>TOTAL CANCELLATIONS</b>	<b>9</b>	<b>11</b>	<b>22.2%</b>	<b>34</b>	<b>70</b>	<b>105.9%</b>
ENPLANED PASSENGERS						
AMERICAN	2,457	2,756	12.2%	9,861	11,735	19.0%
UNITED	2,042	2,740	34.2%	6,570	9,542	45.2%
DELTA	5,075	5,400	6.4%	19,385	19,238	-0.8%
CHARTERS	539	511	-5.2%	1,077	1,166	8.3%
<b>TOTAL ENPLANED PASSENGERS</b>	<b>10,113</b>	<b>11,407</b>	<b>12.8%</b>	<b>36,893</b>	<b>41,681</b>	<b>13.0%</b>
DEPLANED PASSENGERS						
AMERICAN	2,259	2,765	22.4%	9,169	10,296	12.3%
UNITED	2,377	2,852	20.0%	6,461	9,128	41.3%
DELTA	5,147	5,254	2.1%	18,697	19,342	3.4%
CHARTERS	539	511	-5.2%	1,077	1,166	8.3%
<b>TOTAL DEPLANED PASSENGERS</b>	<b>10,322</b>	<b>11,382</b>	<b>10.3%</b>	<b>35,404</b>	<b>39,932</b>	<b>12.8%</b>
AIR FREIGHT - AMERICAN	0	601	601.0%	100	1,080	980.0%
AIR FREIGHT - UNITED	0	0	0.0%	0	0	0.0%
AIR FREIGHT - DELTA	2,251	3,210	42.6%	8,985	10,589	17.9%
<b>TOTAL AIRFREIGHT - AIRLINES</b>	<b>2,251</b>	<b>3,811</b>	<b>69.3%</b>	<b>9,085</b>	<b>11,669</b>	<b>28.4%</b>
<b>TOTAL AIRFREIGHT - GEN AVIATION</b>	<b>141,661</b>	<b>128,812</b>	<b>-9.1%</b>	<b>582,266</b>	<b>540,442</b>	<b>-7.2%</b>
<b>AIRLINES &amp; GEN AVIATION-AIR FRGHT</b>	<b>143,912</b>	<b>132,623</b>	<b>-7.8%</b>	<b>591,351</b>	<b>552,111</b>	<b>-6.6%</b>
<b>LOAD FACTOR-CURRENT MONTH</b>	<b>SEATS</b>	<b>PAX</b>	<b>FACTOR</b>			
AMERICAN	3,700	2,756	74.5%			
UNITED	4,300	2,740	63.7%			
DELTA	6,876	5,400	78.5%			

# Central Wisconsin Airport – Flight Schedule

## May 17, 2019



<u>Arrivals – Delta</u>				<u>Departures – Delta</u>			
5211	11:24	from MSP	CRJ	3491	06:39	to MSP	CRJ
5193	12:41	from DTW	CRJ	5292	07:00	to DTW	CRJ
5343	15:19	from MSP	CRJ	5211	12:25	to MSP	CRJ
5206	20:30	from MSP	CRJ	5193	15:29	to DTW	CRJ
3496	20:57	from DTW	CRJ	5343	15:50	to MSP	CRJ



<u>Arrivals – United Airlines</u>				<u>Departures – United Airlines</u>			
3890	11:19	from ORD	CRJ	4817	05:37	to ORD	CRJ
3810	14:10	from ORD	CRJ	3901	11:50	to ORD	CRJ
4870	20:50	from ORD	CRJ	4848	15:00	to ORD	CRJ



<u>Arrivals – American Eagle</u>				<u>Departures – American Eagle</u>			
3387	11:12	from ORD	ERJ	3788	06:23	to ORD	ERJ
3406	16:06	from ORD	ERJ	3387	11:37	to ORD	ERJ
3541	23:18	from ORD	ERJ	3406	16:32	to ORD	ERJ

### Upcoming Charter Schedule

May 13 – Honor Flight  
 May 26 – Sun Country to Laughlin  
 June 11 – Swift Air to Wendover

MSP = Minneapolis  
 ORD = Chicago O’Hare  
 DTW = Detroit

Total CWA Flights Daily = 11

## CWA Legislative Update – May 2019

### **The Week Ahead in Aviation: Infrastructure Package Remains in Spotlight Following White House Meeting (Source: Airport Legislative Alliance, AAAE) May 3, 2019**

A potential infrastructure package will continue to be a topic of discussion in Washington next week following a closely-watched meeting between President Trump and Democratic Congressional leaders and a House hearing where lawmakers voiced their support for adjusting the PFC cap and discussed their other infrastructure priorities.

As we reported this week, the House Transportation and Infrastructure Committee held a "Members' Day" hearing to receive input from all Representatives, not just those on the committee. Lawmakers discussed the need to lift the federal cap on local PFCs, airport infrastructure financing, the Essential Air Service program and other airport priorities in addition to a wide array of other infrastructure concerns.

At the hearing, Republican Rep. Buddy Carter (GA) told the committee that Congress should adjust the PFC cap. "By addressing the cap on the Passenger Facility Charge, we can give airports in nearly every congressional district the opportunity to modernize and meet their constituents' needs," Carter said. He continued, "One thing to remember is that those charges are locally spent and locally imposed."

After Carter's remarks, Chairman Peter DeFazio (D-OR) said that airports have provided excellent examples of how a PFC increase would reduce project costs and allow airports to build more infrastructure. DeFazio also said the PFC is the most cost-effective way to provide airport infrastructure. Democratic Reps. Mary Gay Scanlon (PA) and Earl Blumenauer (OR) also spoke at the hearing in favor of increasing the PFC cap.

### **White House Infrastructure Meeting (Source: Airport Legislative Alliance, AAAE) May 3, 2019**

The day before the Transportation Committee hearing, Democratic leaders in Congress - including House Speaker Nancy Pelosi (D-CA), Senate Democratic Leader Chuck Schumer (D-NY) and Chairman DeFazio - met with President Trump to discuss an infrastructure package.

After the meeting, Democratic leaders spoke favorably about the discussion and said Trump agreed to invest \$2 trillion in an infrastructure package. The President and congressional Democrats agreed to meet again in three weeks, when Democrats expect Trump to come to the table with ideas on how to pay for a large infrastructure package.

Despite the positive comments after the meeting, the two parties have widely different views on how to pay for an infrastructure package. Some key lawmakers have expressed skepticism that Congress will be able to find agreement on funding sources for an infrastructure package this year.



**CENTRAL WISCONSIN AIRPORT  
REVENUE 2019**

	BUDGET 2019	MONTH OF APRIL	YEAR TO DATE	% OF BUDGET
5409-53 FUEL SALES	40,000	7,204	17,910	44.8%
5410-53 FUEL FLOWAGE	55,000	4,959	19,063	34.7%
5411-53 LANDING FEES	360,000	32,375	125,857	35.0%
5418-53 RAMP CHARGES	62,000	5,263	20,168	32.5%
	-----	-----	-----	-----
<b>AIRFIELD</b>	517,000	49,801	182,998	35.4%
5422-56 UTILITIES	450	0	0	0.0%
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<b>CONTROL TOWER</b>	450	0	0	0.0%
5412-55 RENT	110,000	8,777	35,208	32.0%
5422-55 UTILITIES	10,000	0	0	0.0%
	-----	-----	-----	-----
<b>HANGAR</b>	120,000	8,777	35,208	29.3%
5497-57 LABOR-CWA	1,073	0	0	0.0%
5498-57 MATERIALS-CWA	1,000	0	0	0.0%
5499-57 MISC-CWA	5,000	0	297	5.9%
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<b>MAINTENANCE SHOP</b>	7,073	0	297	4.2%
5412-54 RENT	40,000	8,570	15,080	37.7%
5414-54 FARM LAND RENT	40,000	19,800	22,886	57.2%
5417-54 HWY BILLBOARDS	9,000	0	0	0.0%
5422-54 UTILITIES	6,000	0	632	10.5%
5432-54 CORPORATE HANGAR	76,000	3,698	20,571	27.1%
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<b>NET LEASE</b>	171,000	32,068	59,169	34.6%
5440-51 <b>PARKING</b>	1,350,000	132,094	446,378	33.1%
5412-52 RENT	1,210,000	92,342	320,308	26.5%
5416-52 ADVERTISING	25,000	1,525	7,600	30.4%
5422-52 UTILITIES	41,550	3,460	12,469	30.0%
5431-52 SECURITY	5,300	2,341	2,341	44.2%
5499-52 MISCELLANEOUS	15,000	8,706	13,076	87.2%
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<b>TERMINAL BUILDING</b>	1,296,850	108,374	355,794	27.4%
<b>TOTAL</b>	3,462,373	331,114	1,079,844	31.2%
1210 SALES TAX DISCOUNT	0	36	124	
8110 INTEREST ON INVEST	12,000	0	0	
8310 SALE FIXED ASSETS	10,000	12,330	12,330	
8350 INS RECOV	0	0	0	
8400 OTHER MISC REV	0	0	0	
8413 WORKERS COMP REIMB	0	0	0	
	=====	=====	=====	
<b>GRAND TOTAL</b>	3,484,373	343,480	1,092,298	31.3%

5419-53 PASSENGER FAC. CHGS.	460,000	40,894	166,024	36.1%
8110 PFC INTEREST	5,000	0	0	0.0%
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<b>TOTAL PASSENGER FACILITY CHGS.</b>	465,000	40,894	166,024	35.7%
5420-52 CFC CAR RENTAL FEES	215,400	15,194	54,087	25.1%

CENTRAL WISCONSIN AIRPORT  
Disbursements - April 2019

	<u>2019</u> <u>BUDGET</u>	<u>THIS</u> <u>MONTH</u>	<u>2019</u> <u>YTD</u>	<u>YTD % of</u> <u>BUDGET</u>
<b>PERSONAL SERVICES</b>				
SALARIES	\$376,700.00	\$32,827.20	\$129,572.16	34.4%
WAGES	\$781,026.00	\$36,588.51	\$197,518.71	25.3%
EMPLOYEE BENEFITS	\$18,500.00	\$0.00	\$4,246.79	23.0%
EMPLOYER CONTRIBUTIONS	\$491,582.00	\$38,307.79	\$171,151.51	34.8%
<b>SUB TOTAL</b>	<b>\$1,667,808.00</b>	<b>\$107,723.50</b>	<b>\$502,489.17</b>	<b>30.1%</b>
<b>CONTRACTUAL SERVICES</b>				
PROFESSIONAL SERVICES	\$204,500.00	\$11,800.06	\$24,318.35	11.9%
UTILITY SERVICES	\$278,000.00	\$19,345.75	\$88,894.52	32.0%
REPAIR-MAINT/STREETS	\$8,000.00	\$2,854.90	\$3,645.27	45.6%
REPAIR-MAINT EQUIP/BUILDINGS	\$87,000.00	\$13,658.66	\$40,505.34	46.6%
CONTRACTUAL SERVICES	\$107,000.00	\$5,631.05	\$29,086.49	27.2%
<b>SUB TOTAL</b>	<b>\$684,500.00</b>	<b>\$53,290.42</b>	<b>\$186,449.97</b>	<b>27.2%</b>
<b>SUPPLIES &amp; EXPENSES</b>				
OFFICE SUPPLIES	\$6,000.00	\$333.52	\$1,599.90	26.7%
ADVERTISING/MEMBERSHIP/DUES	\$82,700.00	\$10,891.07	\$37,711.48	45.6%
TRAVEL	\$21,900.00	\$1,144.07	\$1,746.02	8.0%
OPERATING SUPPLIES	\$171,000.00	\$6,212.56	\$118,029.09	69.0%
REPAIR/MAINT SUPPLIES/GASOLINE	\$165,500.00	\$16,261.98	\$79,577.60	48.1%
CONSUMABLE TOOLS/SUPPLIES	\$5,000.00	\$272.13	\$650.42	13.0%
<b>SUB TOTAL</b>	<b>\$452,100.00</b>	<b>\$35,115.33</b>	<b>\$239,314.51</b>	<b>52.9%</b>
<b>BUILDING MATERIALS</b>				
METAL PRODUCTS	\$2,500.00	\$44.36	\$1,109.52	44.4%
WOOD PRODUCTS	\$500.00	\$0.00	\$0.00	0.0%
RAW MATERIALS/RWY PAINT	\$30,000.00	\$0.00	\$1,071.70	3.6%
ELECT FIXTURES/RWY SIGNS	\$5,000.00	\$5,822.34	\$5,822.34	116.4%
ASPHALT/ASPHALT FILLER	\$5,000.00	\$0.00	\$0.00	0.0%
<b>SUB TOTAL</b>	<b>\$43,000.00</b>	<b>\$5,866.70</b>	<b>\$8,003.56</b>	<b>18.6%</b>
<b>FIXED CHARGES</b>				
INSURANCE/OTHER LOSSES	\$73,000.00	\$0.00	\$69,904.00	95.8%
<b>CAPITAL OUTLAY</b>				
CAPITAL EQUIPMENT	\$188,000.00	\$0.00	\$28,013.81	14.9%
CAPITAL IMPROVEMENTS	\$0.00	\$0.00	\$0.00	0.0%
<b>SUB TOTAL</b>	<b>\$188,000.00</b>	<b>\$0.00</b>	<b>\$28,013.81</b>	<b>14.9%</b>
<b>TOTALS</b>	<b>\$3,108,408.00</b>	<b>\$201,995.95</b>	<b>\$1,034,175.02</b>	<b>33.3%</b>

## Agricultural Land Summary - 2019

<b>2019</b>	<b>Acreage</b>	<b>Rate/Acre</b>	<b>Annual Rate</b>	
	119	\$75.77	\$9,016.63	Conventional Crops
	16	\$105.00	\$1,680.00	Conventional Crops
	9	\$200.00	\$1,800.00	Ginseng
	8	\$300.00	\$2,400.00	Ginseng
	17	\$402.00	\$6,834.00	Ginseng
	138	\$400.00	\$55,200.00	Ginseng
	<b>307</b>	<b>\$250.59</b>	<b>\$76,930.63</b>	
			\$8,000.00	Haying/Flat rate per year in fence
Expected Revenue			<u>\$84,930.63</u>	
Budgeted Revenue			<u>\$40,000.00</u>	
Increased Revenue Over Budget			<u><u>\$44,930.63</u></u>	

<b>2018</b>	<b>Acreage</b>	<b>Rate/Acre</b>	<b>Annual Rate</b>	
	42.6	\$30.00	\$1,278.00	Conventional Crops
	22	\$75.00	\$1,650.00	Conventional Crops
	230	\$75.77	\$17,427.10	Conventional Crops
	<b>294.6</b>	<b>\$69.09</b>	<b>\$20,355.10</b>	
			\$8,000.00	Haying/Flat rate per year in fence
Total Revenue			<u><u>\$28,355.10</u></u>	